

A photograph of an elderly man with glasses, wearing a red polo shirt and a dark grey apron with the word 'HOBART' in orange. He is smiling and holding a small, light-colored wooden airplane model. The background is a workshop with a pegboard wall filled with various tools like wrenches, screwdrivers, and pliers. On the left side of the image, there is a large, white, stylized cursive graphic that reads 'celebrated'.

ENGAGE. GROW. CELEBRATE.

Annual Report 2018



Live Your Life Well...
ENGAGE. GROW. CELEBRATE.

Deerfield is faith-based, nonprofit, open to all, and provides a continuum of services to empower residents to live life to the fullest. We enrich the lives of those who live and work at Deerfield, and commit to be a leader in the field of aging services.





A Letter from our CEO

2018 was a year of unprecedented achievement for the Deerfield Community. It began with a five year CARF reaccreditation, a voluntary peer review specifically designed for

senior living facilities. Deerfield has been accredited since 2003, joining approximately 10% of senior living communities holding this distinction.

Staff spent months preparing for this review process, paying close attention to several new standards added since our last review in 2013. Our team was thrilled that the final report gave no recommendations and offered multiple citations for superior performance. We know that voluntary accreditation makes us better in the present and prepares us for the future.

Soon after the accreditation site visit we were greeted by the Federal survey team, conducting their annual unannounced Medicare Health Care survey. Once again the Deerfield team was up for the challenge. The four-day process concluded with a deficiency-free report for the third year in a row, giving us the designation of a 5 star rating. We consider the care and service we provide to our residents our “highest” calling and are proud of the quality culture we have created. It is indeed a rare accomplishment to have a deficiency free survey.

Each year Fitch Ratings reviews the financial profile of Deerfield and provides us with a rating due to

our municipal bond financing. We are thrilled to announce that Deerfield’s strong “A-” rating was upgraded during the summer to an “A” rating. This is the first time in our history that we have achieved this status. As of today only 15 senior living facilities in the United States hold this rating, and now we are among them. Our solid financial performance is the culmination of deliberate planning, monitoring, and good management practices over the past two decades. Our residents can rest well knowing that we are financially strong and have established appropriate reserves for the future. Residents have also benefited from annual

“We are thrilled to announce that Deerfield’s strong “A-” Fitch rating was upgraded during the summer to an “A” rating.”

monthly service fee increases that are lower than senior living industry averages.

As we prepare for the future we continue to strengthen our management team. Recently, after 15 years of tenure at Deerfield, Director of Operations Matt Sharpe was promoted to Executive Director. In addition, we are pleased to announce that Debra Campbell has been hired as the new Director of Operations. With an impressive resume and an extensive background in senior living management, Debra is an excellent addition to the team. These shifts in leadership provide depth to our team, enabling us to spend essential time planning strategically for the future.

It is with excitement that we announce plans for the new Deerfield Charitable Foundation, beginning in 2019. The Foundation reflects Deerfield’s heart for helping those in need and its commitment to making significant contributions to our local community, with a special focus on helping older adults. I want to thank Chris Dismukes for her leadership as chair of our board of directors over the past 3 years. Chris has spent the better part of the last decade on our board. I know Chris will bring that same passion to her new role as chair of the Foundation’s board of directors. I am so grateful for her continued presence and work in our community.

As we close out 2018 our community is evaluating future growth of our campus. Through extensive surveying of our future residents wait list we have confirmed that many are anxious to make the move and enjoy the lifestyle offered at Deerfield. Thus, we are conducting focus groups with current and future residents to help us analyze the feasibility of adding a fourth apartment building, along with amenities and enhancements to reposition our community for the next decade. We believe strongly that our previous repositioning efforts have been crucial in creating the vibrant, state of the art community that so many call “home.” We will continue to share news on Deerfield’s potential growth as it is available.

Wishing you and yours a healthy and happy 2019.

Robert F. Wernet, Jr.
President & CEO

BOARD of DIRECTORS



Christine Dismukes
Chair
Community and WNC Diocese
Volunteer
Asheville, NC



Jeff Covington
Vice Chair
Executive V.P.,
Chief Credit Officer
Carolina Alliance Bank
Asheville, NC



Larry Harris
Treasurer,
Assistant Secretary
C.P.A., C.F.P.
Parsec Financial
Asheville, NC



Virginia Templeton, M.D.
Secretary
Executive Director,
MemoryCare
Asheville, NC



Robert F. Burgin
CEO, Mission Hospital System,
Retired
Asheville, NC



Eugene M. Carr III
Attorney
Carr, Blackwell & Associates
Hendersonville, NC



Suzanne Nesbitt Dawkins
President, Design One, Inc.
Asheville, NC



The Reverend Ross Jones
Retired Clergy
Asheville, NC



Walter McConnell
Deerfield Resident
Investment Manager, retired



Isaac Owolabi
Ph.D., Professor
Montreat College
Black Mountain, NC



Roba Whiteley
Health Care Access Advocate
Asheville, NC



The Rt. Reverend
José McLoughlin
Permanent Seat
Bishop, The Episcopal
Diocese of WNC



John Gregg
President,
Deerfield Residents Council



Bob Wernet
President & CEO,
Deerfield Episcopal Retirement
Community

EX-OFFICIO MEMBERS

A Letter from our BOARD CHAIR

2018 marked my tenth year of service on the Deerfield Board of Directors, the last three as board chair. It has been a decade of privilege to be a part of an engaged board, who collectively, along with an exemplary management team, brought Deerfield to what it is today.

Our growing wait list is a testament to the quality of life at Deerfield, and makes us one of the most sought out communities in the country.

Your board has made significant strategic decisions to satisfy this demand. 2019 will be a year of study as we begin the due diligence of surveying current and future residents and working with design group THW as we carry out the strategic planning for new living space.

After years of careful consideration, the board has approved to move forward with the development of the Deerfield Charitable Foundation. Several reasons for the development of this Foundation include:

1. Giving with Purpose
2. Formalized Philanthropy Program
3. Clear and Transparent Communication
4. Consistent (and astounding) Generosity
5. Resident Feedback

I am grateful to have the opportunity to serve as the first board chair of this Foundation, as we work to complete bylaws, determine policy and grow our board of directors.

Personally, 2018 brought great joy, along with deep sadness at the loss of my beloved mother, Barbara Hellebush, in August 2018. My siblings and I enjoyed the gift of having my parents move to a cottage at Deerfield in 2004. My father passed away

in 2007, and my Mom continued living at Deerfield for eleven more years where she enjoyed many new friendships. I have had the privilege to learn about all levels of care through my parent's experience.

Deerfield not only is financially secure, but in turn provides security at the highest level to residents. I have witnessed the importance of the culture, which we know as "The Deerfield Way." I would describe this culture as a passion for not only the job, but for following the mission of Deerfield by going above and beyond expectations. I want to thank our CEO Bob Wernet for setting the tone and leading by example.

"Our growing wait list is a testament to the quality of life at Deerfield, and makes us one of the most sought out communities in the country."

Board development is an integral part of a strong leadership. Each year, our nominating committee looks at board skill sets, and determines individuals who can meet those needs. This year we say thank you to Walter McConnell, who served several years as a resident member with a vote. Walter also served on the Finance Committee and provided invaluable input to this important work.

I welcome Eugene (Gene) Carr, attorney from Hendersonville, NC. Gene serves as a member of the Finance Committee and with his many years of experience on the Deerfield campus as the son of resident Bob Carr, comes to us with a good

understanding of its mission.

We also welcome Roba Whiteley to the board. Roba brings with her a wealth of knowledge, having worked at the national level of Council on Aging, as well as the Executive Director of Together Rx Access, LLC. Roba and her husband, Dick, are on the Deerfield waiting list.

The board also thanked Angela Lepro for her year of service as president of the Residents Council and voting member of the board of directors, and we welcomed John Gregg as current president of the Residents Council and Angela's replacement on the board. The president of Residents Council serves an important purpose by having a vote as well as reporting the business of the Residents Council at each regular board of directors meeting.

February 2019 will bring new leadership to the board as Jeff Covington, who has served as vice chair and member of the Finance Committee these past three years, takes his seat as chair. Professionally, Jeff is Executive VP and Chief Credit Officer with Carolina Alliance Bank. With this experience, Jeff is ready to lead our future strategic planning.

Now that my board chair tenure is at its end, I want to thank you for your kindness and support. This opportunity has been a privilege and great joy. As my husband, Paul, and I are on the waiting list, we will be joining you as neighbors in the future. We are grateful to pass this gift along to our daughter!

Best wishes to all of you for a healthy and happy 2019!

Christine Dismukes
Chair, Deerfield Board of Directors

RESIDENTS COUNCIL *Report*

Earlier this year, we learned from an outside research organization that Deerfield residents are exceedingly pleased with living here. Why? We were told this is because we feel we have strong social connections, a voice in the affairs of Deerfield, are encouraged to pursue our own life goals, and know that we live in a place that provides for our health and wellbeing as we age.

The Residents Council plays a role in making this



Deerfield Residents Council

Seated, from left: Pat Moss, Ladene Newton;
Standing, from left: Mark Klein, Laurel Radley,
David Stewart, Bill Henderson, Ginny Robertson,
Don Brannon, John Gregg, President; Joel Rosenberg

happen. The council's purpose is to promote effective communication among residents and with Deerfield administration. In doing so, the council provides opportunities to become fully engaged in the life of the community.

There are eight standing committees that meet

monthly with appropriate Deerfield staff members. Updates are provided by Deerfield staff, views are expressed by residents, and questions are answered. Approximately 80 residents participate in these meetings each month. The eight committees cover virtually all operational aspects of Deerfield. They are Building and Maintenance, Deerfield Relations, Dining, Employee Appreciation, Finance, Grounds and Landscaping, Health and Wellness, and Programs and Activities.

As a group, the chairs of these committees also meet monthly with Deerfield's CEO to exchange news and views about both large and small issues.

Residents and committees initiate and implement programs that strengthen the fabric of the community. Here are some examples: The Employee Appreciation Committee sponsors an annual fund raising campaign to provide a monetary "thank you" to employees for the wonderful service they provide throughout the year. (Tipping employees is not permitted.) For 2018, \$334,000 was collected from residents, allowing all full time employees to receive over \$1,400. The committee also sponsors a "shining star" program that encourages residents to recognize exemplary actions of employees. Well over 1,500 stars are awarded every year.

The Program and Activities Committee provides ideas to staff for new events and encourages the formation of resident led programs. There are currently 35 resident led programs including card playing groups, discussion groups, yoga and tap dancing. A new, popular resident led activity this year was the Senior Huddle which studies and promotes bi-partisan participation on a variety of

social/political issues such as voting rights, health care, and the environment.

The Health and Wellness Committee worked this year to highlight the dangers of falling for older individuals and encourage resident use of the many programs at Deerfield designed to mitigate the likelihood of falls.

Over the past of couple years, the Finance Committee utilized resident meetings and white papers to provide residents with information that addresses their interests in knowing about how the financial affairs of Deerfield affect them. A recent forum on the costs associated in moving to higher levels of care was particularly well attended.

Another fine example of resident engagement is the work of the campus-wide Wi-Fi Committee. This group gained support of Deerfield management to study the feasibility of installing seamless, high speed Wi-Fi at all points of the Deerfield campus. The study has been completed, a vendor selected, and implementation of the system will take place in 2019.

Sophie's is a resident-run store and social gathering place that sells used resident clothing and household items to residents, staff and the outside public. Proceeds are given to the resident financial assistance fund. Last year, Sophie's contributed over \$103,000 to this worthy cause.

Residents of Deerfield are informed and engaged in the life of this community and we are delighted to be living here.

John Gregg

President, Deerfield Residents Council

MARKETING *Report*

There is an underlying current within the Deerfield community, one of anticipation and hope as we contemplate growth and feel a forward momentum. Deerfield's willingness to review the past and be observant in the present in order to plan strategically for the future makes it one of the premier communities in the country. It is the recognized need and carefully facilitated growth

year the wait list grew to over 1100 – that number represents actual residences. The wait list has shown consistent growth for many years, with no signs of slowing. The marketing staff, along with Resident Ambassadors who assist with tours and showing their homes, welcomed over 600 visitors. Thirty-five percent of those visitors joined the Deerfield Future Residency Program.

“According to our most recent survey, one-third of the people on the wait list are looking forward to moving within the next five years.”

The marketing team represents, all together, over 50 years of dedication to Deerfield. Time dedicated to learning from those who live here and embracing ideas that future residents bring to the community, and integrating the two. The work we do is important to us, as we engage with the people we serve, both current and future residents, for the long term success of the Deerfield community.

Kathy Foster
Director of Marketing



Deerfield Marketing Team

From left to right: Debbie Wilbanks, Kathy Foster, Deborah Robinson, Dianne Mastandrea

from the “square donut” to the 502 residences (including Assisted Living and Skilled Care) that have made Deerfield the vibrant community it is today.

According to our most recent survey, one-third of the people on the wait list are looking forward to moving in within the next five years. This past



CHAPLAIN'S *Report*

St. Giles Chapel has been at the heart of the Deerfield community from the beginning, carrying out its ministry of faith, hope and love. Our aim is to provide pastoral and spiritual care for all those in the community, residents and staff, religious and non-religious, together. The core of our ministry is always constant: to offer regular chapel services (Episcopal, ecumenical, as well as music and meditation services); to offer hospital visitation, end-of-life care and private counseling; and to



manage, maintain and develop the Deerfield Memorial Garden. We also substantially contribute to numerous charities, both in the Asheville area and beyond, and this past year we established an annually renewing college scholarship program for outstanding prospective students from our sister chapel, La Capilla de Santa Maria, in Hendersonville, North Carolina. Deerfield is an exceptionally generous place.

This generosity was perhaps most evident in 2018

in our effort to provide a new organ for St. Giles Chapel. The original organ was bought used years ago, and the Chapel Committee (made up of elected Deerfield residents) decided it was time to purchase a new organ from the premier organ manufacturing company in America, the Allen Organ Company of Allentown, PA. The cost to build, deliver and install the new organ was \$116,000 – quite an investment in St. Giles' future to be sure. The Chapel Committee was originally prepared to pay the majority of the organ costs from reserved chapel income, but the strong response from the community was a most welcome surprise, 90% of the total amount was provided by resident and staff contributions, both those who regularly attend St. Giles and those who simply appreciate the ministry and all it means to others in the community.

Still, perhaps my favorite project of 2018 occurred in the Deerfield Memorial Garden. A number of years ago, the chapel was given a centuries-old

Japanese temple bell by a Deerfield resident family. The bell had been a gift to the family upon retirement from presiding over a New England preparatory school. So this past year we built a beautiful wood-shingled and stone shelter for the bell, which then allowed it to be rung during memorial garden services and



The Rev. Richard "Lin" Walton

provided a welcoming inter-faith space, and an especially poignant place for meditation. We also created an adjacent area to memorialize the names and dates of

Deerfield residents who so chose, under the words, "And when my voice is silent in death, my song will speak in your living heart," from the Nobel Prize-winning author Rabindranath Tagore.

In closing, on behalf of the entire staff of St. Giles Chapel, let me say again what a privilege it is to lead this ministry and be a witness of all the many and diverse ways God continues to move in this place through the people of this extraordinary community. St. Giles is an entirely self-supporting and self-sustaining ministry within Deerfield – and in that sense alone is completely unique in the nation – and we are deeply grateful for everyone who chooses to make ongoing contributions or gifts. Indeed, we give thanks to God for you always, remembering before him your work of faith, and labor of love, and steadfastness of hope in our Lord Jesus Christ.



Rev. Tonya D. Hill, Chaplain

The Reverend Richard Lindsley Walton
Lead Chaplain & Director of Pastoral Care Services



CAMPUS-WIDE OBJECTIVES MADE STRIDES IN 2018

Health Care

Service to others is a keystone for our lives in health care. We went to school to learn the skills to help people; it's only when we get out of school



that we realize there are a lot of obstacles that detract from the purity of that ideal. As a result, it takes a conscious effort to prioritize this standard within our culture. The guidance of our leadership at Deerfield has allowed our staff to engage with our residents through an

embracing of this philosophy resulting in exceptional care delivery and outcomes. Further, our staff actively looks for opportunities to share each other's burdens and work cooperatively. This concept of servant leadership has proven to be a tremendous boon in our efforts to create a cohesive and comprehensive work/care environment that is beneficial to everyone.

Facilities

2018 was an exciting year in the Facilities Department at Deerfield. The Facilities Department encompasses the Grounds, Maintenance and Security departments. A few



Highlights of this year's projects are: 1) The installation of a 750KW Community Center emergency generator; 2) Major elevator upgrades and modernization in skilled nursing and Haden Hall; 3) Research and evaluation along with the resident's WiFi Committee regarding the scope of work needed for future campus-wide WiFi; 4) Initiated campus-wide water safety program to minimize risks and exposure to Legionella disease; and 5) Recognition given to several grounds employees for continuing education: North Carolina Certified Turfgrass Professional courses.

Over the past years, Deerfield's Facilities Department has been very ambitious regarding sustainability projects. Together we have been working with residents to share the best practices to ensure not only the greatest environment, but also having a substantial economic impact. For example, we replaced the commercial laundry room boilers from electric to

natural gas. Continuing to define and measuring our progress will be our mission. The Facilities department is looking forward to continued sustainability success in the future.

Also within the past year, there were two east coast tropical hurricanes. Special recognition

was given to the Facilities Department and entire Deerfield staff by the Building and Maintenance Committee for their outstanding job regarding hurricane preparedness and communication.

Dining

Early in December western North Carolina was hit with a heavy snow storm. The snow made traveling impossible for many and out of twenty scheduled dining employees only six were able to make it to work that day. A group of administrative



staff and a board member stepped in to help, and residents were served! This is just one example of the dedication that Deerfield employees bring to work every day.

The dedication to serving others goes beyond the dining

venues on campus, as Deerfield Dining Services assists Food Connections—whose mission is rescuing fresh meals to feed the hungry and reduce food waste—by donating food items on a weekly basis. The food donated by Deerfield specifically serves homeless veterans. Deerfield also participates in their annual fundraiser by providing hors d'oeuvres for the event.

Resident Life

Resident life is booming in all areas! The increased interest in both the fitness and arts areas resulted in more class offerings.

For the fitness participants there are additional morning yoga classes, Zumba was added to the dance and aerobic offerings, and a hand/foot class for those who have neuropathy has been re-added to the schedule.

2018 had an increase in programming led by residents as well as many new programs from outside leaders, that are both educational and

informative regarding the local area.

We have expanded our beginner pottery classes to two class series monthly. The beginner pottery has been restructured into a series of classes to expedite

the process of residents graduating from beginner to independent potters. The Paper Canvas Studio has also added classes for those new to the craft, and the Fiber Arts

Studio is now offering resident-led beginner classes. There is no limit to the opportunities for residents and future residents to get in touch with their creative side!



Housekeeping

Time and again we hear compliments from visitors about how beautiful our community is. It doesn't stay that way without the help of our dedicated housekeeping team. From the front lobby and community spaces to

every apartment and suite, this team works day in and day out to ensure that we have a beautiful space.

To assist with this task and ensure quality is maintained throughout the campus, an Inspection App has been added to the Worxhub work order system currently in place.

This app, which is accessible on the tablets used by housekeeping, and the new carpet cleaning equipment, support the work the employees do every day to keep the campus beautiful.



Leading Age Recognizes Deerfield Employees



The Service Excellence Award

In May 2018, Vicki Sheppard was awarded the Service Excellence Award by Leading Age at an event held at the Grove Park Inn in Asheville. Vicki has worked in Resident Life at Deerfield for 13 years, and has recently stepped back from her position as Resident Life Coordinator to have more time with her grandbabies. She currently works part time as the Fitness Coordinator.

Charles Hickman was also awarded the Service Excellence Award. Charles retired at the end of 2017 after working for 17 years in the Housekeeping Department in Utilities/Set-Up.

Congratulations to both of these outstanding, dedicated Deerfield employees!

PHILANTHROPY *Report*

Generosity of spirit continues to be a defining quality of the Deerfield community. It was the generosity of the Timson family in 1953 with the gift of their summer home and thirty acres of land that allowed Deerfield to begin its mission and it is that spirit along with the openness to new ideas that has enabled Deerfield to become the community it is today.

Discovering new outreach opportunities inspires residents to continue offering their resources to important causes. In 2018 we were glad to learn about Project Dignity of Western North Carolina. This organization, started by a small group of concerned women, provides costly feminine hygiene products to those who can't afford them. Partnering with Project Dignity through donations and regularly scheduled "packing parties," we have made a difference in the lives of girls and women who may otherwise stay home from school or work because of unmet needs.

We are also partnering with Asheville Choral Society to bring music to the elderly in local nursing facilities. With research showing that music brings comfort and familiarity to those struggling with cognitive decline, this is a practical way to reach out with compassion to other older adults in the community.

Our work building homes with Habitat for Humanity, delivering weekday meals with Meals on Wheels, and providing local students with school supplies through United Way continues year after year. We provided 170 fully loaded backpacks for elementary school students in Buncombe County and 270 special Thanksgiving

dinners to local Meals on Wheels clients. Deerfield employees put together a talent show with proceeds benefitting United Way and supplied their own annual holiday food drive for MANNA FoodBank.

Deerfield's Legacy Society grew by 24 new members and we celebrated with the ninth annual Appreciation Gala in October. Estate gifts, large and small, are vital for our charitable purposes and have benefitted residents through our Residents Assistance Fund and employees through our Danny Boone Scholarship Fund. We are so thankful for the residents and friends who look beyond their own timelines to the benefit of others and honoring this special group is a highlight each year.

Deerfield CHARITABLE FOUNDATION

Plans were laid for the new Deerfield Charitable Foundation with the inaugural board meeting to be held in March of 2019. This new endeavor will allow us to be more strategic, transparent, and community-minded. We are looking back with gratitude for the inherent spirit of generosity that is a part of this community and looking forward with excitement for where this spirit will take us!

Michelle Wooley
Director of Philanthropy



2018 | YEAR *in* GIVING

RESIDENTS ASSISTANCE FUND

Mr. & Mrs. George Ahrens
Mr. G. Martin Anderson &
Dr. Sandra J. Anderson
Mrs. Maria-Gladys Baillard
Walter & Elizabeth Cantrell
Dr. & Mrs. John Crawford, III
Suzanne Nesbitt Dawkins
Larry & Ellen Hull
Mr. Jim Jarratt
Lynda Kepler
Harry & Sydney Kloos
Mr. & Mrs. Robert Knight
Glenn & Betsy Mayes
Mr. James A. McNett
Mary P. Merrill & David W. Tarr
Mr. Joe Morgan & Ms. Milli Way
Mrs. Winnifred O. Pickering
Ray & Penny Ponder
Helen Reilly
Estate of Monte Richardson
Gordon & Judy Rittmeyer
Mel & Sandra Skiles
St. Mary of the Hills Parish
Mimi Tittle
Mrs. Helen Truluck
John & Molly Young

RESIDENTS ASSISTANCE FUND

GIFTS IN MEMORY

Miriam Aldridge
Anonymous
Katherine Armitage
Sara & Bill Hoyt
Mel & Sandra Skiles
Mrs. Paul C. Tremoulet
Mr. & Mrs. Robert F. Wernet, Jr.
Bill Bailey
Mr. G. Martin Anderson &
Dr. Sandra J. Anderson
Richard "Dick" Besley
Mr. G. Martin Anderson &
Dr. Sandra J. Anderson
Sara & Bill Hoyt
Tom Rightmyer & Lucy Oliver
Mel & Sandra Skiles
Mrs. Paul C. Tremoulet
Mr. & Mrs. Robert F. Wernet, Jr.

Tyson Betty
Sara & Bill Hoyt
John & Elizabeth Hubbell
Mr. & Mrs. Robert F. Wernet, Jr.

Clifton Bogardus
Anonymous

George Boone
Anonymous
Sara & Bill Hoyt
John & Elizabeth Hubbell
Bill & Alison McNutt
Tom Rightmyer & Lucy Oliver
Mel & Sandra Skiles
Gay Symmes
Mrs. Paul C. Tremoulet
Marleen Allen Varner
Mr. & Mrs. Robert F. Wernet, Jr.

Frank Bown
Mr. & Mrs. Robert F. Wernet, Jr.

Lucia "Chick" Brown
Anonymous
John & Elizabeth Hubbell
Mel & Sandra Skiles
Mr. & Mrs. Robert F. Wernet, Jr.

Ray Bryant
Mr. G. Martin Anderson &
Dr. Sandra J. Anderson
Anonymous
Carl & Ria Aufdermarsh
Christian Business Men Committee
Sara & Bill Hoyt
Bill & Alison McNutt
Bob & Joy Pearce
Ray & Penny Ponder
Tom Rightmyer & Lucy Oliver
Mel & Sandra Skiles
Mrs. Paul C. Tremoulet
Mr. & Mrs. Robert F. Wernet, Jr.

Elizabeth Byerly
Sara & Bill Hoyt
John & Elizabeth Hubbell
Bob & Gail MacLean
Bill & Alison McNutt
Mrs. Betty Pond
Mel & Sandra Skiles
Mrs. Paul C. Tremoulet
Marleen Allen Varner
Mr. & Mrs. Robert F. Wernet, Jr.

Chester Chellman
John & Elizabeth Hubbell
Mel & Sandra Skiles
Mr. & Mrs. Robert F. Wernet, Jr.

Marie Colton
Anonymous
Sara & Bill Hoyt
John & Elizabeth Hubbell
Mel & Sandra Skiles
Mrs. Paul C. Tremoulet
Mr. & Mrs. Robert F. Wernet, Jr.

Dode Conroy
Anonymous
Nancy Coulton
Sara & Bill Hoyt
Tom Rightmyer & Lucy Oliver
Mr. & Mrs. Robert F. Wernet, Jr.

Richard Doyle
Anonymous
Sara & Bill Hoyt
Hal & Nancy Martin
Mrs. Jane Parmley
Tom Rightmyer & Lucy Oliver
Al Thorne
Mrs. Paul C. Tremoulet
Marleen Allen Varner
Mr. & Mrs. Robert F. Wernet, Jr.

Norbert Duerr
Mr. G. Martin Anderson &
Dr. Sandra J. Anderson

Nancy Egerton
Anonymous
Sara & Bill Hoyt
Hal & Nancy Martin
Mrs. Jane Parmley
Jane Rippey & Family
Mr. & Mrs. Robert F. Wernet, Jr.
Bobbie Coats-Wondrasch
Mr. & Mrs. Ben Woodruff

Mitchell Elrod
Anonymous

Esther Stone
Anonymous

Barry Fletcher
Mel & Sandra Skiles
Mr. & Mrs. Robert F. Wernet, Jr.

Alan Flynn
Anonymous

Elfretta Frady
Mr. & Mrs. Robert F. Wernet, Jr.

Arthur Frank
Mr. G. Martin Anderson &
Dr. Sandra J. Anderson
Anonymous
Hal & Nancy Martin
Mr. & Mrs. Robert F. Wernet, Jr.

Susan Gardine
Mr. & Mrs. Robert F. Wernet, Jr.

Arnold Gniska
Mr. & Mrs. Robert F. Wernet, Jr.

Raevetta Gordon
Anonymous

Myrtle Grant
John & Elizabeth Hubbell
Mel & Sandra Skiles
Mrs. Paul C. Tremoulet
Mr. & Mrs. Robert F. Wernet, Jr.

Alice Green
Anonymous

Clyde Grigsby
John & Elizabeth Hubbell
Mr. & Mrs. Robert F. Wernet, Jr.

Ralph Griner
Bob & Gail MacLean
Mel & Sandra Skiles
Mrs. Paul C. Tremoulet
Mr. & Mrs. Robert F. Wernet, Jr.

Kato Guggenheim
Mel & Sandra Skiles
Mr. & Mrs. Robert F. Wernet, Jr.

Anna Cay Hawes
Mr. G. Martin Anderson &
Dr. Sandra J. Anderson
Anonymous
Dr. & Dr. William Atkins
Sara & Bill Hoyt
John & Elizabeth Hubbell
Bill & Alison McNutt
Mel & Sandra Skiles
Mrs. Paul C. Tremoulet
Mr. & Mrs. Robert F. Wernet, Jr.

Barbara Hellebush
Anonymous
Mrs. Paul C. Tremoulet
Marleen Allen Varner
Mr. & Mrs. William Waas

Ethel Hendricks
Sara & Bill Hoyt
Tom Rightmyer & Lucy Oliver
Mr. & Mrs. Robert F. Wernet, Jr.

Merille Hewitt
Marleen Allen Varner
Mr. & Mrs. Robert F. Wernet, Jr.

Katharine Hilton
Anonymous

Susan Hudson-Seaton
Anonymous

Richard Jennings
Mr. G. Martin Anderson &
Dr. Sandra J. Anderson
Anonymous

Jean R. Johnson
Mr. G. Martin Anderson &
Dr. Sandra J. Anderson

Shirley Kern
Anonymous

Henry Kummer
Mr. G. Martin Anderson &
Dr. Sandra J. Anderson
Anonymous

Norma Marcotte
Anonymous

Bubbles Marlowe
Mr. G. Martin Anderson &
Dr. Sandra J. Anderson
Anonymous

Judith Mauney
Mr. & Mrs. Robert F. Wernet, Jr.

Lillian Moore
Sara & Bill Hoyt
Mel & Sandra Skiles
Mrs. Paul C. Tremoulet
Mr. & Mrs. Robert F. Wernet, Jr.

Phoebe Nelson
Joan Del Colliano
Sara & Bill Hoyt
Tom Rightmyer & Lucy Oliver
Mel & Sandra Skiles
Mrs. Paul C. Tremoulet
Mr. & Mrs. Robert F. Wernet, Jr.

Nancy Phares
Mel & Sandra Skiles
Mr. & Mrs. Robert F. Wernet, Jr.

Dorothy Pohl
Hal & Nancy Martin

John Pyron
Anonymous
Mr. Robert Butler
Mr. Jack Drobnick
Brian & Mary Dugan
Mrs. Ann Eicholtz
The Rev. Barbara Eldridge
Mrs. J. Mitchell Elrod, Jr.
Jean & Harvey Haynes
Sara & Bill Hoyt
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 Charity Navigator
 Children First
 Children's Advocacy Center

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 Compassion & Choices
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 Council on Aging
 Covenant House
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*Every effort has been made to ensure the accuracy of these donor
 lists. If an error is discovered, please notify us. Thank you.*



Deerfield Legacy Society

The Deerfield Legacy Society's intent is to recognize, with
 appreciation and gratitude, the generosity of those who
 have made provisions for Deerfield in their estate planning.
 If you provided for Deerfield in your will or trust or created
 a life-income gift, we invite you to be recognized as a
 member of the Deerfield Legacy Society. Please contact
 the Philanthropy Office for further information.

DEERFIELD EPISCOPAL RETIREMENT COMMUNITY, INC.

Balance Sheets September 30, 2018 and 2017

Assets	2018	2017
Current assets:		
Cash and cash equivalents	\$ 14,112,335	\$ 14,885,735
Investments	49,621,619	53,187,107
Accounts receivable	1,429,419	1,543,669
Prepaid expenses	211,055	127,922
Inventories	85,755	101,880
Current portion of assets limited as to use	490,433	714,943
Total current assets	65,950,616	70,561,256
Non-current assets:		
Assets limited as to use:		
By Board for:		
Statutory operating reserves	6,330,284	6,056,444
Benevolent assistance	1,789,710	1,737,245
Renewal and replacement fund	10,400,000	-
Mission advancement fund	8,212,223	7,898,200
Under bond indenture agreement	490,433	714,943
Under donor restrictions	4,068,501	2,151,323
Total assets limited as to use	31,291,151	18,558,155
Less current portion	(490,433)	(714,943)
Total assets limited as to use, less current portion	30,800,718	17,843,212
Property and equipment, net	133,012,014	134,409,919
Cost of acquiring continuing care contracts, net	177,360	222,828
Total non-current assets	163,990,092	152,475,959
Total assets	\$ 229,940,708	\$ 223,037,215
Liabilities and Net Assets		
Current liabilities:		
Accounts payable	\$ 1,622,205	\$ 1,562,249
Accrued salaries and wages	365,075	266,244
Accrued interest payable	1,010,724	1,042,020
Other accrued liabilities	1,022,269	1,099,257
Refundable entrance fees	1,500,000	1,300,000
Current portion of bonds payable	2,875,000	2,730,000
Total current liabilities	8,395,273	7,999,770
Long-term liabilities:		
Deferred parking revenue	552,341	586,699
Refundable parking fees	120,000	120,000
Admission deposits	1,257,757	1,394,886
Refundable entrance fees, less current portion	12,095,483	11,979,039
Deferred revenue from entrance fees	84,583,313	84,116,027
Deferred customization revenue	1,077,757	1,195,768
Bonds payable, net	58,794,488	61,908,637
Total long-term liabilities	158,481,139	161,301,056
Total liabilities	166,876,412	169,300,826
Net assets:		
Unrestricted	55,635,843	48,225,114
Temporarily restricted	3,721,174	2,151,323
Permanently restricted	3,707,279	3,359,952
Total net assets	63,064,296	53,736,389
Total liabilities and net assets	\$ 229,940,708	\$ 223,037,215

Statements of Cash Flows

For the Years Ended September 30, 2018 and 2017

	2018	2017
Operating activities:		
Change in net assets	\$ 9,327,907	\$ 10,296,272
Adjustments to reconcile change in net assets to cash provided by operating activities:		
Depreciation and amortization	5,791,139	5,430,675
Amortization of bond premium	(301,449)	(301,448)
Amortization of bond issuance costs	62,300	512,876
Gain on disposal of assets	-	(5,068)
Entrance fees received	10,597,598	25,043,953
Amortization of entrance fees	(9,733,161)	(10,397,347)
Net change in:		
Investments and other assets limited as to use	(9,392,018)	9,776,712
Accounts receivable	114,250	(171,563)
Prepaid expenses	(83,133)	41,780
Inventories	16,125	(29,714)
Accounts payable and accrued liabilities	(86,338)	(889,862)
Deferred parking revenue and refundable parking fees	(34,358)	(18,623)
Admission deposits	(78,258)	(927,068)
Net cash provided by operating activities	6,200,604	38,361,575
Investing activities:		
Purchases of property and equipment	(4,466,406)	(7,849,845)
Proceeds from sale of property and equipment	-	13,800
Change in assets limited as to use	224,510	3,393
Net cash used by investing activities	(4,241,896)	(7,832,652)
Financing activities:		
Payment on bonds payable	(2,730,000)	(32,745,000)
Refunds of deposits and refundable fees	(465,534)	(3,166,371)
Refundable entrance fees received	463,426	2,165,867
Net cash used by financing activities	(2,732,108)	(33,745,504)
Change in cash and cash equivalents	(773,400)	(3,216,581)
Cash and cash equivalents, beginning of year	14,885,735	18,102,316
Cash and cash equivalents, end of year	\$ 14,112,335	\$ 14,885,735
Supplemental cash flow information:		
Interest paid	\$ 2,272,544	\$ 2,267,186
Non-cash activities:		
Purchase of property and equipment in accounts payable and accrued liabilities at year-end	\$ -	\$ 118,640
Entrance fee refund included in accounts payable at year-end	\$ 255,481	\$ -

DEERFIELD EPISCOPAL RETIREMENT COMMUNITY, INC.

Statements of Operations and Changes in Net Assets

For the Years Ended September 30, 2018 and 2017

	Unrestricted	Temporarily Restricted	Permanently Restricted	2018	2017
Revenues, gains and other support:					
Resident fees	\$ 25,032,836	\$ -	\$ -	\$ 25,032,836	\$ 23,848,551
Net realized gain on investments	2,694,284	-	-	2,694,284	1,175,921
Net unrealized loss on investments	(1,417,778)	-	-	(1,417,778)	2,854,713
Contributions and bequests	278,384	-	-	278,384	623,234
Interest and dividend income	1,537,837	-	-	1,537,837	1,571,924
Amortization of entrance fees	9,733,161	-	-	9,733,161	10,397,347
Other income	711,100	-	-	711,100	765,076
Net assets released from restriction - operating	1,261,312	(1,261,312)	-	-	-
Total revenues, gains and other support	39,831,136	(1,261,312)	-	38,569,824	41,236,766
Expenses:					
Resident care	14,317,632	-	-	14,317,632	13,494,627
Management and general	4,673,147	-	-	4,673,147	4,371,597
Operations and maintenance	5,553,500	-	-	5,553,500	5,462,394
Fund development	82,890	-	-	82,890	92,788
Interest	2,002,099	-	-	2,002,099	2,906,020
Depreciation and amortization	5,791,139	-	-	5,791,139	5,430,675
Total expenses	32,420,407	-	-	32,420,407	31,758,101
Excess of revenues over (under) expenses	7,410,729	(1,261,312)	-	6,149,417	9,478,665
Other changes in net assets:					
Contributions	-	2,831,163	347,327	3,178,490	817,607
Change in net assets	7,410,729	1,569,851	347,327	9,327,907	10,296,272
Net assets, beginning of year	48,225,114	2,151,323	3,359,952	53,736,389	43,440,117
Net assets, end of year	\$ 55,635,843	\$ 3,721,174	\$ 3,707,279	\$ 63,064,296	\$ 53,736,389

The financial statements shown do not include notes, which are considered a significant part of financial statements. The complete audited financials are available upon request.



Deerfield

AN EPISCOPAL RETIREMENT COMMUNITY

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