ENGAGE. GROW. CELEBRATE.

Annual Report 2017

Asheville. n.C.

Live Your Life Well... ENGAGE. GROW. CELEBRATE.

Deerfield is faith-based, nonprofit, open to all, and provides a continuum of services to empower residents to live life to the fullest. We enrich the lives of those who live and work at Deerfield, and commit to be a leader in the field of aging services.





A Letter from our CEOFor the Deerfield Community 2017 was a busy and exciting year. After putting the finishing touches on the last of 27 new cottages, we are thrilled to

report that they

are all occupied or spoken for. Our new residents are consistently younger than those moving to other senior living facilities across the country. In many cases this means they are more actively engaged with the local community, participating in a variety of meaningful activities.

This information was confirmed by Halloran, an independent firm, during our recent resident satisfaction and engagement survey. The results indicate that Deerfield is one of few communities excelling in all areas of resident engagement, including voice (engagement with the community), connection (engagement with others), fulfillment (engagement with life goals) and well-being (engagement with health and wellness). Deerfield earned the highest overall possible scores in each of these areas.

In addition, these survey results provide us valuable feedback for service refinement and future planning. When running any kind of business it is imperative that the company solicit and objectively measure consumer satisfaction within every area of its operation. Our independent residents rated overall living at Deerfield in the 91st

percentile. Assisted living rated 96% and skilled nursing at 95%.

We also recognize that among our greatest assets is our dedicated staff. Routinely measuring employee satisfaction is a critical component of our quality assurance program. Overall staff satisfaction measured at 87.1%. With workforce issues considered to be the biggest nationwide challenge throughout the country this feedback is important as we work to support every staff person in their respective role. We are very

"Our new residents are consistently younger than those moving to other senior living facilities across the country."

fortunate to have staff members who have been at Deerfield 20, 30, even 40 years or more. Although we come from different places, we are like family and share a common bond in our commitment to creating the best senior living community in the country.

As our physical plant matures we are proactively working to maintain and update our plant and equipment. Many communities do not have appropriate reserves and tend to be reactive when faced with failing equipment and aging buildings. One common approach is to "Band-Aid" the components for as long as possible. The expense

of deferring maintenance is significant and proves more costly in the long run. This year we confirmed with a third party consultant a 20 year repair and replacement plan for every area of our community. We will continue to maintain our physical plant and equipment and will update our common spaces with an interior design that makes us proud to call Deerfield home.

Lastly, the spring of 2018 brings the much anticipated site visit for our reaccreditation through CARF (Certification of Rehabilitation Facilities). Formerly "Continuing Care Accreditation Commission," CARF is the nation's first and only accreditation body for Continuing Care Retirement Communities. Fewer than 15% of the United States' senior communities are accredited, and Deerfield has held this accreditation since 2003. The rigorous process is voluntary and requires the community meet numerous standards which are set to assure optimal performance for today and the longer term. These standards include the areas of strategic planning, outcome measurement, financial management, workforce development, and risk management. The basis of accreditation is to continuously evaluate means and methods, become more efficient, utilize cutting edge technology, and provide great service and care to our residents.

Wishing you and yours a healthy and happy 2018!!

Robert F. Wernet, Jr. President & CEO

BOARD of DIRECTORS



Christine Dismukes Chair Community and WNC Diocese Volunteer Asheville, NC



Jeff Covington Vice Chair Executive V.P., **Chief Credit Officer** Carolina Alliance Bank Asheville, NC



Larry Harris Treasurer, **Assistant Secretary** C.P.A., C.F.P. Parsec Financial Asheville, NC



John Fleming Secretary Attorney McGuire Wood & Bissette Asheville, NC



Robert F. Burgin CEO, Mission Hospital System, Retired Asheville, NC



President, Design One, Inc.

Asheville, NC



The Reverend Ross Jones **Retired Clerav** Asheville, NC



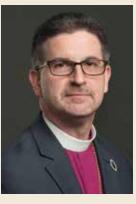
Walter McConnell **Deerfield Resident** Investment Manager, retired



Isaac Owolabi Ph.D., Professor Montreat College Black Mountain, NC



Virginia Templeton, M.D. Executive Director, MemoryCare Asheville, NC



The Rt. Reverend José McLoughlin Permanent Seat Bishop, The Episcopal Diocese of WNC





Bob Wernet President & CEO, **Deerfield Episcopal Retirement** Community

EX-OFFICIO MEMBERS

A Letter from our BOARD CHAIR

In 2017, I marked my 9th year serving on the Deerfield Board of Directors and my second year as board chair. The year was filled with finalizing various projects which allowed the board and executive team to look towards the future as we research objectives for strategic growth.

Among realized goals were:

- 27 cottages in new home site completed
- Payoff of 30 million dollars of variable rate bonds
- Exceeding budgeted contributions and gifts to Deerfield
- Maintaining A- Fitch rating
- Maintaining a 5 Star Medicare rating
- Compliance met with all federal, state and local regulations
- Clean audit
- Resident satisfaction surveys
- Met 5% social accountability, necessary to maintain 501(c)3 status
- Brochures produced for both social accountability and 2018 strategic planning

Due to the successes of this year as well as past years, Deerfield was able to offer an unprecedented 1% monthly fee increase. Of note, the AV Powell Benchmarking Report for 2016 places Deerfield in the lowest quartile for administrative hours per resident day. This means that your executive team is working harder and smarter than three quarters of its peers.

The year also brought other changes. The board and executive team felt it was time to update the Deerfield Mission and Philosophy Statement. A committee of board, staff and residents spent many hours revising the statement to reflect the development and growth since inception of the original. This updated Mission Statement and Philosophy, now known as Core Values, will be launched in early 2018.

At the annual board retreat, two long time consultants to Deerfield, Tommy Brewer and Mike Hopper, made presentations that provided yet another opportunity for communication and education about the CCRC industry and how Deerfield compares in the industry.

I had the privilege of attending my fourth annual meeting of the Leading Age, an association of non-profit CCRCs, attended by over 10,000, held this year in New Orleans, LA, along with Jeff Covington, board vice chair, and members of the senior administrative staff. Jeff and I attended a half-day workshop on board governance, entitled "Governing for Strategic Success." How timely, as we celebrate past successes and move towards strategizing for the future of Deerfield.

The 2017 Leading Age reflected on what future generations, including millennials, want when it comes to retirement living. Strategic planning not only involves short term, but long term goals for future growth and development. We need to determine where we want to be not in five years, but 20 years. Your board recognizes the necessity of thoughtful, smart growth.

I have seen, and been a part of a series of successful expansions that have made Deerfield a leader in its field. I am grateful to all those visionaries who brought us to where we are today. Thank you to Charles Timson, who in 1955 was persuaded by the Episcopal Bishop Henry to donate his home and 30 acres to the Diocese of Western North Carolina. Originally intended to house retired priests, parish administration and sextons, this property grew into a home for the aged in the Asheville community as the Diocese identified a need and made it happen.

Thank you to Bob Wernet, CEO, and Robert Chandler, CFO, who had the vision to acquire adjoining property as it became available, grow smartly, and gather a team of dedicated professionals to provide the services that make Deerfield top in its field. Thank you to all past and current members of the board of directors who have served tirelessly to guide and direct in these years of financial and physical growth. And last, but certainly not least, thank you to all employees who dedicate their life's work so that our residents can enjoy their retirement years to the fullest.

Thank you to John Fleming, Esq., who as an 18 year member of the board (two nine-year terms), has lead Deerfield from a small retirement community to its present day campus of 125 acres, home to over 650 residents. We say good-bye this year, but are ever grateful for John's many years of devotion and service.

We welcome Suzanne Nesbitt Dawkins to the Board, who brings her expertise in marketing, as well as being a family member of a former resident.

It has been my pleasure to serve as the chair of the board of directors this past year. I look forward to the challenges and opportunities of 2018 as we prepare to transition to a new board chair in 2019.

Christine Dismukes

Chair, Deerfield Board of Directors

RESIDENTS COUNCIL Report

Deerfield has been in operation for over 60 years and over those years they have learned what seniors expect in a retirement facility, they have expanded our campus to meet those needs, kept abreast of new trends, and have provided many more opportunities than one can imagine. Surveys tell us we live longer when we have interactions with other people, the opportunity to volunteer, and the opportunity to be involved with our



Deerfield Residents Council Seated, from left: Angela Lepro, President; Ruth Allen; Standing, from left: John Gregg, Peter Hawes, Jim Henderson, Ginny Robertson, Bill Atkins, Jim Robertson, Joel Rosenberg

community. Can you believe we have four residents who are over 100 years old?

The Residents Council is one way to be involved. The Council is responsible for communicating resident concerns to their specific committees and our administration staff liaisons for resolutions. Our eight Committees: Building and Maintenance, Deerfield Relations, Dining, Employee Appreciation, Finance, Grounds and Landscaping, Health and Wellness, and Programs and Activities together with their committee members work hard to address issues of concern.

One way we learn of resident suggestions and concerns is the use of our "Suggestion Box. It is always filled with good ideas for us to act on.

Our Sustainability Committee has investigated utility usage for peak hours in order to look at cost savings. This group of residents is always looking at ways to be sure we are good stewards of the earth so it will be here for many generations to come.

A system we use internally, to communicate information, could only be downloaded to a personal computer and recently our Communications Committee began testing an application for our tablets and smart phones. Now that information will be readily available no matter where we are. Want to see what's for dinner tonight, check your smart phone. Another example of a need the residents identified and got involved.

Some resident's move in as singles or have lost a significant other. Our Dining Committee arranged for a special singles table on holidays so singles would have an opportunity to share good conversation and a delicious holiday meal with other single fellow residents.

We have the best employees working on our behalf and can thank them in several ways while recognizing that there is a no tipping policy at Deerfield. Any day we can thank the employee individually, additionally we can submit a "Shining Star" report that goes in their personnel file, and with the work of our Employees Appreciation Committee encourage end of year giving. This year our residents gave \$339,808 and each full time employee received a check for \$1,526.

Our Campus is beautiful and we thank our staff for keeping it that way. Whenever there is a concern or question our Building and Maintenance Committee or our Grounds and Landscaping Committee are there to listen and move toward a resolution.

Recently we have completed a successful expansion of 27 new cottages. That meant additional residents to know and love. Our residents come from such varied backgrounds and add to the tapestry and diversity of our community.

We have so many activities to keep us active, programs to keep our minds sharp, parties to have fun and enjoy each other's company, field trips to enjoy, volunteer opportunities to make us feel worthwhile, and an environment that makes us thankful that we chose such a great place to spend our retirement years. "Live Your Life Well" is an empowering statement for life at Deerfield.

I always tell my friends, "Deerfield keeps us so busy we don't have time to grow old."

Angela Lepro

President, Deerfield Residents Council

MARKETING Report

As the marketing team reflects back on 2017 what first comes to mind is the completion of the new cottage neighborhood and the 72 new residents who moved into their new homes throughout the community. This and any milestone recognized each year is a reminder of the enduring Deerfield story that started before the first building was constructed in 1955 and continues as we



Deerfield Marketing Team *From left to right:* Kathy Foster, Deborah Robinson, Dianne Mastandrea, Debbie Wilbanks

strategically plan for the future. Year after year the staff, residents and Board members come together to support and care for one another, inspire and empower each other, enabling Deerfield to maintain recognition as one of the best retirement communities in the country. The growth trend continues with daily inquiries from people local and throughout the country who want to learn more about Deerfield. The wait list reached a staggering total of 1,000 future residents!

The marketing team stayed busy greeting new prospects and continued to keep people informed through the Harbinger newsletter. In 2017 there was news to share about the new skilled nursing dental program launch, another zero deficiency in annual Medicare survey, a global warming simulation exercise sponsored by the Sustainability Committee, additional services brought to the Riverwalk Spa under new management, Green Initiatives, and welcoming Dr. William McLean as the new Medical Director, to name a few. We continue to strive to make every experience at Deerfield a great one, and encourage future residents to enjoy a program or event, treat themselves to a spa visit, and become more familiar with the community they will call home someday.

We are looking forward to continued growth, and providing support to our future residents as they plan for their move to Deerfield.

Kathy Foster Director of Marketing



CHAPLAIN'S Letter

We at St. Giles Chapel are growing. Over the past year, much of our energy was given to renovation. Under the leadership of Capt. Walton Boyer, the chapel committee began the New Year by praying, planning and preparing to expand the interior of the main chapel. Eliminating a half-wall in the chancel area, and moving the organ to a location where it could be viewed by all in attendance, we were able to free enough space to seat and support the first chapel choir in Deerfield's history.



We also hired a music director, Mr. Stuart Littleton, as well as a second organist, dedicated to the Health Care Chapel, the Rev. Robert Kintner. These renovations also created more space for our larger services, whether for funerals or for Christmas and Easter services, or the many special music events we host each year. St. Giles has always been a very popular venue for outside groups, like the Blue Ridge Chamber Orchestra, because of its surpassing acoustics. The initial sounds of construction were heard in July, and by St. Giles' feast day, September 1st, we were back home again, ready to celebrate. We were especially pleased to keep the renovations inhouse, under the supervision of Keith Einsmann, director of facilities, along with Deerfield's outstanding contractor, Jimmy White.

Yet, at the same time, we also believe it is extremely important when one decides to spend

resources on themselves, as we did with the renovations, it is equally as important to redouble one's efforts to reach out to others. This year we were faced with many challenging situations around the world, from the flooding in Houston, to the hurricane in areas of Florida and the Caribbean Islands, to wildfires in the West and the earthquake in Mexico. Fortunately, because of the generosity of Deerfield residents, St. Giles was able to respond to the calls for help. All

while continuing our support of the Asheville community, through local charities such as Habitat for Humanity, the Manna Food Bank and many others. We also continued our tradition of sending



Rev. Tonya D. Hill, Chaplain

numerous children of Deerfield employees to summer camp, and this year for the first time invited the children to come back to Deerfield with their families to tell us what was so special



about their experience. But perhaps the ministry we are most excited about is our ongoing relationship with our sister chapel, La Capilla de Santa Maria, who came to

The Rev. Richard "Lin" Walton

Deerfield for the first time to put on a Las Posadas, the re-enactment of Mary and Joseph's search for a place of safe shelter.

So, in the end, it reminds us at St. Giles that it's really not about the building, as much as it is the ministry. Just as it's really not about a distant saint named Giles, but is about the extraordinary witness. And above all, that it's really not about us as much as it is about God, and about "letting love be genuine," especially for those who are most vulnerable or suffering or poor in any way. And then realizing all that God can do with those who are genuine and generous, and those who believe in the spiritual gifts of humility and hospitality, whoever they might be, in all its many forms. And doing so, as the hymnist put it, "with wonder, love and praise."

The Reverend Richard Lindsley Walton

Lead Chaplain & Director of Pastoral Care Services



Every day, Deerfield residents are finding ways to make a difference and brighten the lives of people here at Deerfield and out in the surrounding community. Throughout each year they gather to build houses, deliver food, repair furniture, help people downsize, decorate tables, provide warmth with knitted items, fill backpacks, walk a dog, sit beside a friend, and so much more! There are so many needs, the to-do list is a long one indeed, but many hands make light work – and there are many hands working together at Deerfield bringing more light into the world one day at a time.











DINING SERVICES SHINES CAMPUS-WIDE

Deerfield joined 24 different establishments from all over the U.S., Singapore, Italy, The Philippines, and Canada when it was awarded the American Culinary Federation (ACF) "Achievement of Excellence Award"



Cary Shakelford Executive Chef

in 2017. The ACF sets the standard of excellence for Chefs and establishments who go above and beyond to promote the culinary industry and provide customers with a rewarding experience. Since Chef Cary Shakelford's arrival at Deerfield eleven years ago he has hosted many meetings to

help promote the ACF

on a local level and under his culinary leadership Deerfield has earned this prestigious award.

From the Deerfield kitchen to the Bistro, the excellence continues. Jeffrey Ridolfi was presented with the Leading Age North Carolina "Excellence



Jeffrey Ridolfi Dining Services/Catering Manager

are extraordinary. As the Catering and Services Manager Jeffrey leads with impeccable style and passes his exceptionally high standards to his staff, providing instruction for creative napkin folding, proper placement of silverware, and clearing etiquette as well as exemplary table service. As a leader who consistently earns Shining Stars from Deerfield residents and exemplifies compassion, respect, and dignity, the "Excellence in Service Award" is well deserved.

in Service Award" at the annual conference held at the Pinehurst Resort in Pinehurst NC in May. Under Jeffrey's leadership, the dining staff work diligently day after day to assure residents' mealtimes or special functions

Across the campus, another award of excellence was earned by Gail Hunter, Nutrition Services Manager for Assisted Living and Skilled Nursing. Gail received the "Service Excellence Award" from Leading Age North Carolina, which was also presented to her at the 2017 Leading Age NC Conference. To qualify for this award one must show consistent excellence over time in provision of a service that impacts daily quality of life; exceed boundaries to deliver excellence; show exceptional commitment to resident-centered care; and to inspire others to higher levels of service excellence. Gail is dedicated, loyal, team focused, and leads by modeling the highest standards to her staff.



Gail Hunter Nutrition Services Manager

Together, these three outstanding members of the Deerfield family represent over 50 years of service to residents and leadership to staff – that's a lot of excellence!

SUSTAINABILITY ISSUES AT THE FOREFRONT

Deerfield's Sustainability Committee, made up of residents and staff members, had a busy and productive year in 2017.

A major task was to develop a statement declaring the commitment to conduct sustainability practices at Deerfield, which has been added to Deerfield's Mission Statement & Core Values:

Deerfield recognizes the importance of preserving our natural resources and being kind to the environment, as well as being good stewards of our financial resources.

Deerfield's commitment to these practices was apparent throughout the year.

Members of the Deerfield Sustainability Committee organized an interactive simulation exercise at Deerfield to deepen the awareness of the conditions advancing global warming and to explore actions for sustaining a livable planet and sound practices. More than 35 residents and staff participated in the exercise. During the year Deerfield phased out Styrofoam and by October the campus was Styrofoam free! The Styrofoam take-out containers were replaced by containers made with compostable materials.

New receptacles were placed throughout campus to encourage proper disposal of trash.

Other projects completed in 2017 include:

- A new HVAC system was installed in skilled nursing resident rooms
- High efficiency boilers were installed for assisted living
- Installation of new heat pumps in the guest rooms
- Hallway temps in common areas were increased during warmer months
- Bollards in the Circle Woods area were changed to LED
- The lighting in the Tuton parking garage was changed to LED
- A meter was installed in Tuton Hall to ensure we are using the peak demand times correctly for electrical energy usage

There are no plans to slow down as ideas are shared and new technologies come available that Deerfield residents and staff can explore as they continue work to preserve natural resources and care for the environment.



PHILANTHROPY Report

Our rich history of generosity began with the Timson's initial gift of the land on which Deerfield sits. Right from the start our residents and their families have worked to create a culture of philanthropy that provides for the physical,

Society made for a true celebration in October when we gathered for our Annual Dinner.

Keeping with tradition Deerfield residents provided 170 fully supplied backpacks for local students

> Living to work together knitting and crocheting hats, scarves, and

mittens for children who don't have what they need to stay warm this winter. Or perhaps you'd discover AARP volunteers helping other residents, families, and employees file their tax returns.

With such a wide array of life experiences our residents have so much to give. Watching as they offer their resources with compassion is both inspiring and humbling. We look forward to another generous year in 2018.

Michelle Wooley Director of Philanthropy



emotional, mental, and spiritual needs of so many. Beginning at home by providing educational scholarships for employees and ensuring lifelong care for our residents, that generosity is expansive, growing to meet needs beyond the boundaries of our campus.

Again this year Deerfield was named in several estates, with surprise gifts from Mrs. Judith Feldspauch, Miss Monte Richardson, and Mr. and Mrs. Frank Mitchell. These meaningful gifts were designated for various purposes and will benefit our community for years to come. Adding these benefactors, along with 14 others, to our Legacy



2017 | YEAR in GIVING

RESIDENTS ASSISTANCE FUND

Estate of Dorel Abbott Mrs. Mona Booth Estate of Mrs. Janet Cable Walter & Elizabeth Cantrell Gaetana & Jerry Friedman John Gibbons & Clara DaSilva James & Claire Graves Ms. Rebecca Johnson Lynda Kepler Harry & Sydney Kloos Mr. & Mrs. Robert Knight The Rev. Robert Libbey & The Rev. Elizabeth Libbey

Estate of Frank & Emily Mitchell Mr. Joe Morgan & Ms. Milli Way Mrs. Betty Pond Estate of Monte Richardson Gordon & Judy Rittmeyer Dr. & Mrs. Roberts Garland Samuels Mel & Sandra Skiles St. Mary of the Hills Parish Mimi Tittle Alice Urland

RESIDENTS ASSISTANCE FUND

GIFTS IN MEMORY Dorel Abbott

Mrs. Marilee S. Van Wye

Karen Akin Mr. & Mrs. Robert F. Wernet, Jr.

Miriam Aldridge

Sara & Bill Hovt John & Elizabeth Hubbell Mr. & Mrs. Robert F. Wernet, Jr.

Bill Bailey

Sara & Bill Hovt Mrs. Marilee S. Van Wye Mr. & Mrs. Robert F. Wernet, Jr.

Mary Batchelor Mr. & Mrs. Robert F. Wernet, Jr.

Clifton Bogardus

Anonymous Dode H. Conrov Joan Del Colliano Mrs. Helen Hellman The Rev. Tonya Hill Sara & Bill Hovt John & Elizabeth Hubbell Mrs. Alexander Maitland, III Bill & Alison McNutt Mrs. Jane Parmlev Mrs. Winnifred O. Pickering Anne & Bobby Robinson Mr. & Mrs. Robert F. Wernet, Jr. Ann Whaley

Stephen Buda

Mr. & Mrs. Robert F. Wernet, Jr.

Floise Clark

Tom Rightmyer & Lucy Oliver Mr. & Mrs. Robert F. Wernet, Jr.

Dode Conrov

John & Elizabeth Hubbell Tom Rightmyer & Lucy Oliver Mrs. Marilee S. Van Wve Mr. & Mrs. Robert F. Wernet, Jr.

Samuel Craig

Mrs. Paul C. Tremoulet Mr. & Mrs. Robert F. Wernet, Jr.

Robert "Neal" Culver

Dr. Richard Besley & Dr. Judy Boone Bill & Alison McNutt Mrs. Paul C. Tremoulet Marleen Allen Varner Mr. & Mrs. Robert F. Wernet, Jr.

Doris Cummings

Sara & Bill Hoyt The Rev. Jane Smith Mr. & Mrs. Richard Weimann Mr. & Mrs. Robert F. Wernet, Jr.

Deerfield Residents Mel & Sandra Skiles

Margot East

Sara & Bill Hovt John & Elizabeth Hubbell Mrs. Marilee S. Van Wve Mr. & Mrs. Richard Weimann Mr. & Mrs. Robert F. Wernet, Jr.

Mitchell Elrod

John & Elizabeth Hubbell Tom Rightmyer & Lucy Oliver Al Thorne Mrs. Paul C. Tremoulet Marleen Allen Varner Mr. & Mrs. William Waas Mr. & Mrs. Robert F. Wernet, Jr.

Alan Flynn

John & Elizabeth Hubbell Bill & Alison McNutt Mel & Sandra Skiles Mrs. Paul C. Tremoulet Mr. & Mrs. Robert F. Wernet, Jr.

Kathy Fury

Mrs. Marilee S. Van Wve

Raevetta Gordon

Sara & Bill Hovt Mrs. Marlene H. Taylor Mrs. Paul C. Tremoulet Mr. & Mrs. Robert F. Wernet, Jr.

Alice Green

Sara & Bill Hovt John & Elizabeth Hubbell Tom Rightmyer & Lucy Oliver Mrs. Paul C. Tremoulet Marleen Allen Varner Mr. & Mrs. Robert F. Wernet, Jr.

James A. Hall, Jr.

Tom Rightmyer & Lucy Oliver

Jerry Hall

Tom Rightmyer & Lucy Oliver Suzanne Vermilve Mr. & Mrs. Robert F. Wernet, Jr.

Katharine Hilton

Sara & Bill Hovt Mr. & Mrs. Robert F. Wernet, Jr.

James Howell

Sara & Bill Hovt John & Elizabeth Hubbell Tom Rightmyer & Lucy Oliver Mrs. Paul C. Tremoulet Marleen Allen Varner Mr. & Mrs. Robert F. Wernet, Jr.

Margie Howell Mrs. Paul C. Tremoulet

Susan Hudson-Seaton

Sara & Bill Hovt John & Elizabeth Hubbell Tom Rightmyer & Lucy Oliver Mrs. Paul C. Tremoulet Marleen Allen Varner Mr. & Mrs. Robert F. Wernet, Jr.

Richard Jennings

Sara & Bill Hovt Tom Rightmyer & Lucy Oliver Mrs. Paul C. Tremoulet Mr. & Mrs. Robert F. Wernet, Jr.

Jean R. Johnson

Ms. Susan R. Austin Ms. Loretta K. Fuller Sara & Bill Hovt Ms. Dianne M. Kleckner Mel & Sandra Skiles Marleen Allen Varner Mr. & Mrs. Robert F. Wernet, Jr. Mr. Harry Yohn Jr.

Arnold Kalogerakis

Shirlev Kern

Sara & Bill Hoyt

Henry Kummer

Sara & Bill Hovt

Lois Maclean

Mrs. Paul C. Tremoulet

John & Elizabeth Hubbell

Mel & Sandra Skiles

Hal & Nancy Martin

Norma Marcotte

Hal & Nancy Martin

Mrs. Jane Parmley

Mel & Sandra Skiles

Bubbles Marlowe

John & Elizabeth Hubbell

Bobbie Coats-Wondrasch

Marleen Allen Varner

Louis Mastandrea

Dr. Luther Mills

Sara & Bill Hovt

Mrs. Paul C. Tremoulet

Anne & Bobby Robinson

Mr. & Mrs. Robert F. Wernet, Jr.

Mrs. Paul C. Tremoulet

Marleen Allen Varner

Mrs. Paul C. Tremoulet

Mrs. Alexander Maitland, III

Mr. & Mrs. Robert F. Wernet, Jr.

Mr. & Mrs. Robert F. Wernet, Jr.

Mrs. Kathryn P. Daughton

John & Elizabeth Hubbell

Tom Rightmyer & Lucy Oliver

Mr. & Mrs. Robert F. Wernet, Jr.

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Tom Rightmyer & Lucy Oliver Mr. & Mrs. Robert F. Wernet, Jr. Mrs. Paul C. Tremoulet Mr. & Mrs. William Waas Mr. & Mrs. Robert F. Wernet, Jr. Tom Rightmyer & Lucy Oliver

Dorothy Pohl

Maurine Miner

Sara & Bill Hovt

Sara & Bill Hoyt

Jean Mohn

Tom Rightmyer & Lucy Oliver

Athleen "Jean" Murdock

Mr. & Mrs. Robert F. Wernet, Jr.

Mr. & Mrs. Robert F. Wernet, Jr.

Monte Richardson Sara & Bill Hovt

Mr. & Mrs. Robert F. Wernet, Jr. James Rvan

The Rev. Tonya Hill Mr. & Mrs. Robert F. Wernet, Jr.

Marian Safriet

Sara & Bill Hovt Tom Rightmyer & Lucy Oliver Mrs. Paul C. Tremoulet Mr. & Mrs. Robert F. Wernet, Jr.

Mary Ellen Peterson Saville Sara & Bill Hovt

Kathleen Sheffer

John & Elizabeth Hubbell Hal & Nancy Martin Mrs. Paul C. Tremoulet Mr. & Mrs. Robert F. Wernet, Jr.

Virginia Sirmon

Mr. & Mrs. Robert F. Wernet, Jr.

Ruth Smith

Anonymous Mrs. Clifton Bogardus Mrs. Kathryn P. Daughton Sara & Bill Hovt Mr. & Mrs. Richard Lallev Hal & Nancy Martin Glenn & Betsv Maves Mrs. Lee T. Mvnatt Mrs. Winnifred O. Pickering Mrs. Betty Pond Suzie Pyron Tom Rightmyer & Lucy Oliver Mel & Sandra Skiles

Mrs. Paul C. Tremoulet Mr. & Mrs. Robert F. Wernet, Jr. Bobbie Coats-Wondrasch

Clinton Smoke

John & Elizabeth Hubbell Hal & Nancy Martin Mrs. Jane Parmley Tom Rightmyer & Lucy Oliver Mrs. Paul C. Tremoulet Mr. & Mrs. Robert F. Wernet, Jr.

Esther Stone

Sara & Bill Hovt John & Elizabeth Hubbell Mrs. Marilee S. Van Wye Mr. & Mrs. Robert F. Wernet, Jr.

Rita Sullivan

Sara & Bill Hoyt John & Elizabeth Hubbell Mrs. Paul C. Tremoulet Mr. & Mrs. Robert F. Wernet, Jr.

Helen Thomas

Shirley & Don Kern Mr. & Mrs. Robert F. Wernet, Jr.

Betty Thompson

Sara & Bill Hovt Mr. & Mrs. Robert F. Wernet, Jr.

Paul Tremoulet

Elizabeth Byerly Joan Del Colliano Sara & Bill Hoyt John & Elizabeth Hubbell Mrs. Alexander Maitland, III Hal & Nancy Martin Bill & Alison McNutt The Rev. Nancy Mills Tom Rightmyer & Lucy Oliver Mel & Sandra Skiles Suzanne Vermilye Mr. & Mrs. Robert F. Wernet, Jr. John & Molly Young

Moultrie Truluck

Alan & Gayden Truluck

Ann Wall

Mr. & Mrs. Robert F. Wernet, Jr.

Donna Weber

Sara & Bill Hovt John & Elizabeth Hubbell Mrs. Jane Parmley Mr. & Mrs. Robert F. Wernet, Jr.

2017 | YEAR in GIVING

Lillian Wellisch

Sara & Bill Hoyt John & Elizabeth Hubbell Tom Rightmyer & Lucy Oliver Mrs. Paul C. Tremoulet Mr. & Mrs. Robert F. Wernet, Jr.

Muriel Wendeburg

Hal & Nancy Martin Mr. & Mrs. Robert F. Wernet, Jr.

Dorothy Westly

John & Elizabeth Hubbell Tom Rightmyer & Lucy Oliver Mr. & Mrs. Robert F. Wernet, Jr.

Raymond Wismer

Sara & Bill Hoyt John & Elizabeth Hubbell Mrs. Jane Parmley Mr. & Mrs. Robert F. Wernet, Jr.

Stephanie Yeager

Bob & Gail MacLean Tom Rightmyer & Lucy Oliver Mrs. Paul C. Tremoulet Marleen Allen Varner Mr. & Mrs. Robert F. Wernet, Jr. Bobbie Coats-Wondrasch

RESIDENTS ASSISTANCE FUND GIFTS IN HONOR

Clif & Peggy Bogardus Al Thorne

Lyn Dawson

Mrs. Kat Rorison

Chris Dismukes Tom & Peg Hughes

Renee & Howard Latty Kevin & Ann Latty Family Foundation

Dr. Luther & The Rev. Nancy Mills Al Thorne

Mr. Russell Newton

Mrs. Paul C. Tremoulet

Essie & Doug Stone

Jude, Jack, Dan, & Jim Stone Paul & Brenda Tremoulet Al Thorne St. Giles Chapel is an integral part of the Deerfield community, but it is funded independently as an entirely self-supporting and sustaining ministry. Therefore, special gifts and annual pledges given to St. Giles are not listed in the Deerfield annual report. However, gifts given in memory or honor of Deerfield residents, staff, or others are listed

ST. GILES CHAPEL

GIFTS IN MEMORY Miriam Aldridge Norma Kummer **Bill Bailev** Norma Kummer Mary Batchelor Norma Kummer Clifton Bogardus Mrs. Linda Furr Norma Kummer Eloise Clark Norma Kummer Dode Conrov Norma Kummer Robert "Neal" Culver Norma Kummer Margot East Norma Kummer Mitchell Flrod Norma Kummer

Alan Flynn

Dick Besley & Judy Boone Elizabeth Byerly Mrs. Emi Flynn Mr. & Mrs. William Holland Norma Kummer Mr. & Mrs. Mel Luedtke Rev. & Mrs. Harry Woggon

Alice Green Norma Kummer

Katherine "Kash" Hilton Norma Kummer

James Howell Norma Kummer Susan Hudson-Seaton Norma Kummer Richard Jennings

Norma Kummer Jean R. Johnson

Norma Kummer Ronald M. Lee

Shirley Kern

The Rev. Tonya Hill Mr. Donald Kern Norma Kummer

Henry Kummer

Elizabeth Byerly Cheryl & Glen Gettinger Norma Kummer Mrs. Lee T. Mynatt Betty Thompson & Angie McDonald

Lois Maclean Mrs. Elfreta M. Frady Mr. & Mrs. Mike Hildebran

Norma Marcotte Norma Kummer

Bubbles Marlowe

Mr. Charles Robin Britt Norma Kummer Mrs. Jane Parmley

Jean McNett Mr. & Mrs. Richard Walton

Dr. Luther Mills

Mary Bartholomew Mr. & Mrs. Gary Beck Mr. & Mrs. Joseph F. Cummings, Jr. Haves & Anita Fletcher Mrs. Emi Flynn Gaetana & Jerry Friedman Mrs. Linda Furr Mr. & Mrs. John Ingersoll Mrs. Lynda Kepler Mr. & Mrs. Thomas Kiernan Harry & Sydney Kloos Ronald M. Lee Drs. Dennis & Patricia Marks Mr. & Mrs. Owen Mrs. Betty Pond Ms. Janice Ribet Tom Rightmyer & Lucy Oliver Mel & Sandra Skiles Rev. & Mrs. Harry Woodon John & Molly Young

Jean Mohn Norma Kummer

Monte Richardson Mrs. Betty Pond

Marian Safriet Norma Kummer

Virginia Sirmon Norma Kummer

Ruth Smith Norma Kummer

Clinton Smoke

Norma Kummer Mel & Sandra Skiles

Esther Stone

Mrs. Margaret Bogardus Norma Kummer Mrs. Winnifred O. Pickering Suzanne Pyron

Rita Sullivan

Norma Kummer

Helen Thomas The Rev. Tonva Hill

Norma Kummer

Betty Thompson Norma Kummer

Paul Tremoulet Mrs. Linda Furr Norma Kummer Ronald M. Lee

Mrs. Paul Tremoulet

Ann Wall

Norma Kummer

Donna Weber Norma Kummer

Lillian Wellisch Norma Kummer

Stephanie Yeager

Norma Kummer Ronald M. Lee

ST. GILES CHAPEL GIFTS IN HONOR

Annie & Ray Bryant Anonymous

Havard Family Members Judy & Jim Havard

The Rev. Tonya Hill

Mr. Len Fury Mrs. Suzanne Vermilye

John & Suzanne Pyron Bill, Susan, Wes, & Sam Pyron

Lenora Thom Jan & Piet Bodenhorst

GIFTS TO DEERFIELD

Aquarium Maintenance Ms. Dolores Borreson

Blue Ridge Room and Chapel AV Upgrades Don & Joanne Brannon

Butterfly Garden Mrs. Emi Flynn Mrs. Frederick Yocum

Butterfly Garden GIFTS IN MEMORY

Henry Kummer Mrs. Gloria Behm Norma Kummer Mr. & Mrs. George H. Martin Mr. & Mrs. John Young Mrs. Mary W. Sorum

Croquet Court Ms. Katherine Armitage

Danny Boone Scholarship Fund

Blan & Kay Aldridge Mike & Lorna Anderberg Mr. G. Martin Anderson & Dr. Sandra J. Anderson Anonymous Ms. Katherine Y. Armitage Mary Bartholomew Dr. Richard Besley & Dr. Judy Boone Capt, Walton T. Bover, Jr. Ms. Deborah Britt Elizabeth Byerly Walter & Flizabeth Cantrell Mr. Eugene "Bob" Carr. Jr. Betty Lou Chubb Amy & Mike Clarke **Jill Cochrane** George & Pat Collett Dode H. Conrov Henry & Lolly Copeland Mr. & Mrs. Joseph F. Cummings, Jr. Mrs. Kathryn P. Daughton

Ms. Madeline Davis Joan Del Colliano Mr. Gerald Del and Betty Wortham Ennett Estate of Judy Feldpausch Haves & Anita Fletcher Mr. John Fragale Gaetana & Jerry Friedman Mrs. Loree Goodwin John & Barbara Gregg Irene Hill Hamly Peter & Anna Cav Hawes Mr. & Mrs. Reginald Hedrick Mrs. Barbara Hellebush John & Mariorie Hickman Katharine B. Hilton Mr. & Mrs. Albert Hobbs Col. & Mrs. William Holland John & Elizabeth Hubbell Birgitta Ingvarson Mr. & Mrs. Harold C. Jacobs Mr. Jim Jarratt Dick & Sue Johannes Mrs. Jean R. Johnson Lvnda Kepler Harry & Sydney Kloos Mr. & Mrs. Robert Knight Krutulis Charitable Fund Dennis & Carol Leach Mrs. Florence Lee Myron & Angela Lepro The Rev. Robert Libbey & The Rev. Elizabeth Libbev Jack & Linda Lockett Beverly Lusk Bob & Gail MacLean Bill & Sue Macy Hal & Nancy Martin Carol & Pedro Martinez Mrs. Marion Mavfield-Johnson The Rev. Nancy McCarthy Nancy & Walter McConnell George McDermott Bill & Alison McNutt Mary P. Merrill & David W. Tarr Mrs. Winifred Miller Mr. & Mrs. Joseph F. Pawlick, Jr. Mrs. Nancy Phares Mrs. Betty Pond Helen Reilly Tom Rightmyer & Lucy Oliver

Gordon & Judy Rittmeyer Dr. & Mrs. James Robertson Mr. James Russell Garland Samuels Mr. & Mrs. Franklin D. Sanders Victor & Diane Scott Mrs. Rickie Sue Smith The Rev. Jane Smith Clinton H. Smoke, Jr. Dave & Ruthie Stagner Melinda Tempe Mary Pat Thompson Marleen Allen Varner Mary Lou Mayer & Bob Vose **Bichard & Susan Walton** Laura Ward Jane W. White Stephanie Yeager Doug Young Mrs. Eleanor Zitin

Danny Boone Scholarship Fund GIFTS IN MEMORY

Bill Bailey Lynda Kepler Hal & Nancy Martin

Richard & Susan Walton John & Molly Young

Clifton Bogardus Richard & Susan Walton

Judith Feldpausch Carol Bird

Alan Flynn

Doris Headley Richard & Susan Walton Ms. Annette Warden

Katharine Hilton The Family of Kash Hilton

Dr. Douglas Johnson Mrs. Loree Goodwin

Paul Tremoulet

Mrs. Jane Parmley Richard & Susan Walton

Eric Wellisch Mr. Dan Wellisch

Stephanie Yeager

Hal & Nancy Martin Richard & Susan Walton John & Molly Young

Danny Boone Scholarship Fund GIFTS IN HONOR

Leah Bolinger Ms. Becky Prevost

Stephanie Book Lynda Kepler

Deerfield Employees Mel & Sandra Skiles

Barbara Eldridge Anonymous

Parris Finley Mrs. Gerry Lafferty

Jean Smith Doris Headley

Dog Park Improvements

Dr. Gary & Dr. Ruth Allen Mr. William Clontz Mrs. Emi Flynn The Rev. Nancy McCarthy Nancy & Walter McConnell Mr. & Mrs. Don Moss Mr. & Mrs. Richard Murphy Mr. & Mrs. LaVoy Spooner

Employee Wellness Initiative

Health Care Fund

Ms. Deborah Britt Walter & Elizabeth Cantrell Ms. Madeline Davis Mr. & Mrs. Paul Dismukes Mr. James Jarratt Mr. & Mrs. Robert Knight Nancy & Walter McConnell Gordon & Judy Rittmeyer Garland Samuels Mel & Sandra Skiles

Health Care Fund GIFTS IN MEMORY Robert "Neal" Culver

Ms. Becky Ammons Elizabeth Byerly Mr. & Mrs. Frank Callaway Mr. Jefferson Chapman Mrs. Jill Cochrane Mrs. Amy Stuart Cook Mr. William Gill Ms. Mary Harris Gillespie Mr. & Mrs. William Hayes Ms. Barbara Hillard Jefferson Obstetrics & Gynecology Mrs. Barbara Johnston Mr. & Mrs. George H. Martin Ms. Ann Novinger The Rev. Thomas Rightmyer & Lucy Oliver Mr. & Mrs. David Schmid Mr. & Mrs. George Sterchi Mr. & Mrs. John Young

Alan Flynn Sara & Bill Hoyt

Alice Green

Dr. Richard Besley & Dr. Judy Boone

Health Care Fund GIFTS IN HONOR

Nursing Staff Education Laura Ward

Henry Elevator Mr. James Russell

Hi-Lo Mat for Fitness Center Judy & Jim Havard

Library GIFTS IN HONOR

Mike McWeeny Mr. & Mrs. George H. Martin

Pool Chair/Lift Installation Judy & Jim Havard

Resident Life Activities Mr. James Russell

School Supply Drive

Mrs. Martha Ackermann Mr. & Mrs. George Ahrens Anonymous Mrs. Marianna Bailey Mrs. Bert Barner Mary Bartholomew Ms. Deborah Britt Mr. Robert Carr & Ms. Carolyn Davis Mrs. Betty W. Cobble George & Pat Collett Barbara & Cecil Colon Mr. & Mrs. Joseph F. Cummings, Jr. Joan Del Colliano Mr. Gerald DeLand Mrs. Nancy Dill The Rev. Barbara Eldridge Mrs. Siska Everhart Dr. & Mrs. James H. Godfrey

John & Barbara Gregg Mr. & Mrs. Reginald Hedrick Mr. & Mrs. Dan Hinchliffe Bill & Marilyn Hubbard Mrs. Birgitta Ingvarson Mr. Jerry Jacobson & Ms. Patricia Minard Dick & Sue Johannes Lvnda Kepler Mr. & Mrs. Robert Knight Mrs. Sonja Kozlowski Norma Kummer Dennis & Carol Leach Mr. & Mrs. Bill Macv The Rev. Nancy McCarthy Mr. & Mrs. Richard Murphy Mr. & Mrs. Clarence Patterson Ms. Carol Perine Mr. & Mrs. Ray Ponder Mrs. Helen Reilly Gordon & Judy Rittmeyer Mr. & Mrs. William Robichaux Mr. & Mrs. Robert J. Robinson Mr. & Mrs. Vaden Shadden Mr. & Mrs. Robert Sigmon Mel & Sandra Skiles Mr. & Mrs. David Stagner Mrs. Melinda Tempe Mr. Felix Turner Marleen Allen Varner Richard & Susan Walton Christina S. Wehmeyer Mr. & Mrs. Donald York

Speakers for Aquatic Center Mel & Sandra Skiles

Woodshop Building Fund Mr. & Mrs. David Stagner

Woodworking Shop

Mr. G. Martin Anderson & Dr. Sandra J. Anderson Carl & Ria Aufdermarsh Mary Bartholomew Gretchen Batra Mr. & Mrs. Gary Beck Mr. & Mrs. George Boone Dolores Borreson Mr. & Mrs. David Brown Dr. & Mrs. Ray Bryant Rusty & Christine Capers Mrs. Jill Cochrane Flovd & Judy Domer

Mr. & Mrs. William Durant Hayes & Anita Fletcher Mrs. Norma J. Harlan Loraine Haynes Mr. & Mrs. William Heiser Mr. & Mrs. Albert Hobbs Sara & Bill Hoyt Mr. & Mrs. Larry Hull Mr. Jerry Jacobson & Ms. Patricia Minard Ms. Michelle Kievit Mr. & Mrs. Harry Kloos Linda & Jim Kovac Mr. Timothy Kurtz Mr. & Mrs. Howard Latty The Rev. Robert Libbey & The Rev. Elizabeth Libbey Mr. & Mrs. Ronald Macklem Mrs. Norma B. Marcotte Mr. & Mrs. Gerald McNabb Annie W. Michie Mr. & Mrs. Richard Murphy Ms. Joan Payton The Rev. Thomas Rightmyer & Lucy Oliver Mr. William A. Seidman Mr. & Mrs. Vaden Shadden Ms. Mary Ellen Sheridan Mr. G.E. Sigmon & Ms. S.M. O'Connor Joan G. Sitton Mrs. Mary W. Sorum Mr. & Mrs. LaVoy Spooner Mrs. Ruth Strickland Mrs. Marlene H. Taylor Mrs. Melinda Tempe Mary Pat Thompson Mrs. Paul Tremoulet Ann Whaley Jane W. White Mr. & Mrs. Donald York Ms. Alice Youmans

Woodworking Shop

GIFTS IN HONOR Jim Graves Mrs. Paul Tremoulet

DEERFIELD UNRESTRICTED

Robert & Jo Chandler Dode H. Conroy Mr. John Fleming Estate of Jane Fortson Mr. Larry Harris The Very Rev. S. Ross & Gwin Jones Estate of Medora R. Jones Mr. & Mrs. Isaac Owolabi St. Mary of the Hills Parish Dr. Virginia Templeton & Mr. Steven Plever Mr. & Mrs. Frank Wondrasch

DEERFIELD UNRESTRICTED GIFTS IN MEMORY

Kathy Fury EW & VJ Fischer Parsec Financial Management

Henry Kummer Anonymous

Dr. Luther Mills Dr. & Mrs. Jonathan S. Krauss

Frederick L. Yocum Frederick & Jacqueline Yocum Fund

DEERFIELD UNRESTRICTED

GIFTS IN HONOR Betty Robinson Jerry-Grace & Bruce Sadler

Bob Wernet Steven & Wanda Phifer

Jacqueline B. Yocum Frederick & Jacqueline Yocum Fund

Deerfield's Directed Outreach program grew significantly this year. The following Charities were supported in 2017.

DIRECTED OUTREACH

4 Little Girls Memorial Fund ABCCM Adaptive Recreation for Childhood Health Agora Partnerships Alexander Cohen Hospice House ALPS Adult Day Services ALS Association Alzheimer's Association - WNC Chapter Alzheimer's Association Foundation Alzheimer's Disease Research Amazima American Cancer Society American Chestnut Foundation American Heart Association, Inc. American Lung Association

2017 | YEAR in GIVING

American Parkinson Disease Association American Red Cross -Asheville Mountain Area American Refugee Committee AmiciMusic Anglican Digest Anglicans for Life Appalachian State University Foundation Appalachian Sustainable Agriculture Project Appalachian Trail Conservancy Appalachian Voices Armed Services YMCA Arthritis Foundation Asheville Art Museum Asheville Baroque Concerts Asheville Greenworks Asheville Humane Society Asheville Lyric Opera Asheville Poverty Initiative Asheville School Asheville-Buncombe Technical Community College Foundation Audobon Society of North Carolina Barnabas Center Berry College/J. Mitchell & Cleone C. Elrod Scholarship **Best Friends Bible Study Fellowship Global Headquarters** Billy Graham Evangelistic Association Black Mountain Home for Children **BIT** Blue Ridge Humane Society Blue Ridge Literacy Council Blue Ridge Public Radio Boy Scouts of America. Daniel Boone Council Boys Town Brevard Music Center **Bristol Hospice** Brother Wolf Animal Rescue Brother's Keeper C.S. Lewis Institute Campaign for Southern Equality Cancer Research Institute CARF CARE USA CarePartners Adult Day Services CarePartners Foundation

CarePartners Hospice Carolina Mountain Club Carter Center Catholic Charities Catholic Relief Services Center for Community Change Center for Liturgy & the Arts Charity Navigator Children First Children's Advocacy Center Children's Hope Alliance Children's Welfare League Clean Water for NC Club Nova Community. Inc Coalition for Kids. Inc. Community Foundation of WNC -Women for Women Conservation Trust for NC Council on Aging Covenant House CRU/Campus Crusade For Christ **Cystic Fibrosis Foundation** Diana Wortham Theatre Dianity PERIOD Disabled American Veterans Doctors Without Borders DonorsChoose.org East Greenwich Rotary Club Scholarship Fund Faster Seals Eblen Charities EdChoice/Friedman Foundation Elderhostel, Inc. Eliada Homes Flite Funds Freedom Episcopal Relief & Development Equal Justice Initiative Erie Uplink Exploring Joara Foundation Family Compass First Congregational **UCC Homeless Ministries** Flat Rock Playhouse Food for Fairview Forward Movement French Broad River Academy for Boys Friends of Santa Claus Friends of the Blue Ridge Parkway Friends of the Earth Friends of the Mountains-to-Sea Trail Friends of the South Buncombe Library

Genesis Community Loan Fund Gideons International Girls on the Run of WNC Goodlettsville Help Center Greenpeace Habitat for Humanity Harrisonville Senior Citizen Center Haywood Street Congregation & Respite Hearts with Hands Heifer International Helios Warriors WNC Helpmate Hemophilia of North Carolina Hendersonville Rescue Mission Homeward Bound Humane Society of the US Insight for Living Ministries International Campaign for Tibet International Refugee Committee InterVarsitv Jimmy V Foundation for Cancer Research Judicial Watch Just Economics of WNC Juvenile Diabetes **Research Foundation** Kanuga Conferences Lake Junaluska Lake Logan Episcopal Center Learning Ally Legal Aid of North Carolina Leukemia & Lymphoma Society Lifeline International Ligonier Ministries Literacy Council of Buncombe County Little Brothers - Friends of the Elderly MAHEC Foundation Make a Wish Foundation WNC MANNA Food Bank MD Anderson Cancer Center Meals on Wheels Melanoma Research Foundation MemoryCare Mercy Corps Mission Anabanino Mission Health Care Foundation MOAA Military Family Initiative Moldova World Children's Fund Mountain Child Advocacy Center NARAI

Cancer Research National Multiple Schlerosis Society Carolinas National Parkinson's Foundation National Parks Conservation Association Natural Resources Defense Council Nature Conservancy Nature Conservancy of North Carolina Navy-Marine Corps Relief Society NC Community Foundation NC Council of Churches NC Interfaith Power & Light North Carolina Arboretum Society Nothing But Nets Osher Lifelong Learning Institute (OLLI) Operation Homefront of the Carolinas Osteogenesis Imperfecta Foundation **Our Daily Bread Ministries** Ovarian Cancer Research Fund Alliance Paralyzed Veterans of America Parents for Educational Freedom in North Carolina Partnership for Pastoral Counseling Patterson Township Historical Society Pediatric Brain Tumor Foundation Penland School of Crafts People for the Ethical Treatment of Animals Physicians Committee for **Responsible Medicine Pisgah Legal Services** Planned Parenthood Read to Succeed Asheville Real Life Ministries RiverLink Rotary Club of Asheville Rotary Foundation Safelight, Inc. Salvation Army Samaritan's Purse Santa Pal of Asheville Save the Children Scleroderma Foundation Seed Programs International Seva Foundation Sewanee University of the South Shikabania School Shriner's Hospital for Children

National Foundation for

Sjogren's Syndrome Foundation Society of St. John the Evangelist Sonoma Humane Society Southern Appalachian Highlands Conservancy Southern Environmental Law Center Southern Poverty Law Center SPCA of Wake County Special Olympics North Carolina St. Giles Chapel St. Giles Memorial Garden St. Jude's Children's Hospital St. Vincent de Paul Society Student Conservation Association Summit Leadership Foundation Susan G. Komen The American Red Cross The Botanical Gardens at Asheville The River Toys for Tots Foundation Uhuru Child UNC-TV UNICEE United States Holocaust Memorial Museum United Wav Unity World Headquarters USO USO of North Carolina Valle Crucis Conference Center Verner Center for Early Learning Warren Wilson College WCOS Western Carolina Rescue Ministry Wheatlev Fund for Poetry & **Contemporary Fiction** Wheels4Hope Asheville WNC Birth Center WNC Citizens for an End to Institutional Bigotry WNCAP Womansong World Vision World Wildlife Fund Wounded Warrior Project Wreaths Across America Younalife YWCA of Asheville

Sierra Club Foundation

The following donors made gifts to Deerfield for Directed Outreach to one or more organizations in 2017:

Carol R. Ackrill Roy & Nancy Adams Anonymous Drs. William & Sally Atkins Carl & Ria Aufdermarsh Marv Bartholomew Gretchen Batra Gary & Louise Beck Dr. Richard Besley & Dr. Judy Boone Dr. & Mrs. Stephen Betso Mr. Larry Bialkowski Mr. Bernard A. Boden Jan & Piet Bodenhorst Stephanie & Gary Book Mr. John Bordlev. Jr. Capt.Walton T. Boyer, Jr. Ms. Deborah Britt Mr. & Mrs. Fred Brooking Mr. & Mrs. Cleveland Brown Mr. Robert S. Brunk Elizabeth Bverlv Mrs. Kay Cannon Walter & Elizabeth Cantrell Mr. Robert Carr & Ms. Carolyn Davis Robert & Jo Chandler Mr. & Mrs. Robert Chapin Amv & Mike Clarke Mrs. Betty Cobble Jill Cochrane Kathrvn Marie Cole George & Pat Collett Barbara & Cecil Colon Dode H. Conrov Henry & Lolly Copeland Mr. & Mrs. Joseph F. Cummings, Jr. Mrs. Kathrvn P. Daughton Ms. Madeline Davis Suzanne Nesbitt Dawkins Mr. & Mrs. Norm Dawson Joan Del Colliano Mr. Gerald DeLand Mrs. Nancy Dill Mr. & Mrs. Flovd Domer Bill & Judy Durant The Rev. Barbara Eldridge Mrs. J. Mitchell Elrod. Jr. Human Hurt & Hope Fund of the Episcopal Diocese of WNC

Dr. & Dr. Raymond Eve Rev. & Mrs. David Fargo Haves & Anita Fletcher Mrs. Kathy Foster Gaetana & Jerry Friedman Chervl & Glen Gettinger Dr. & Mrs. James H. Godfrey Mrs. Eugenia S. Goff James & Claire Graves John & Barbara Gregg Jeanie J. Hale Mrs. Norma J. Harlan Judy & Jim Havard Peter & Anna Cay Hawes Mr. & Mrs. Reginald Hedrick Bill & Loretta Heiser Mrs. Helen Hellman John & Marjorie Hickman The Rev. Tonya Hill Mr. & Mrs. Albert Hobbs Col. & Mrs. William Holland Mr. & Mrs. Robert L. Hollis Sara & Bill Hovt Bill & Marilvn Hubbard John & Elizabeth Hubbell Tom & Pea Huahes Larry & Ellen Hull Mr. & Mrs. Harold C. Jacobs Mr. & Mrs. Ted Jakubowski Mr. Jim Jarratt Dick & Sue Johannes Lvnda Kepler Harry & Sydney Kloos Norma Kummer Dr. Jav Lathrop Dennis & Carol Leach Mrs. Florence Lee Mrs. Pollv LeFaivre Myron & Angela Lepro The Rev. Robert Libbey & The Rev. Elizabeth Libbev Jack & Linda Lockett Ms. Deb Lombardi Beverly Lusk Bob & Gail MacLean Bill & Sue Macy Mrs. Alexander Maitland, III Mrs. Norma B. Marcotte Ms. Jeanie Marshall Hal & Nancy Martin The Rev. Nancy McCarthy

Nancy & Walter McConnell George McDermott Mary P. Merrill & David W. Tarr Bill & Mary Metts The Rev. Nancy Mills Mr. & Mrs. Donald Mitchell Mr. Joe Morgan & Ms. Milli Way Mrs. Phoebe Nelson Barry & Janis Newbery Mr. & Mrs. Russell Newton, Jr. Mrs. Jane Parmlev Mr. & Mrs. Clarence Patterson Mr. & Mrs. Joseph F. Pawlick, Jr. Ms. Carol Perine Ada "Tate" Phillips K.S. Phillips Mrs. Winnifred O. Pickering Mrs. Betty Pond Ray & Penny Ponder Ms. Becky Prevost Mr. John Price Bill, Susan, Wes, & Sam Pyron Perrin & Laurel Radlev Tom & Shirlev Rardin Helen Reilly Meredith P. Reinhold Estate of Monte Richardson Tom Rightmyer & Lucy Oliver Gordon & Judy Rittmeyer Dr. & Mrs. Joel Rosenberg James Rowan III & Regina George Mary & Peter Saladino Garland Samuels Victor & Diane Scott Mr. & Mrs. Matthew Sharpe Marian R. Sigmon Mel & Sandra Skiles Mrs. Rickie Sue Smith Dave & Ruthie Stagner Mr. Wayne Steinmetz Mr. John E. Swan, Sr. Melinda Tempe Betty Thompson & Angie McDonald Mary Pat Thompson Al Thorne Mimi Tittle Mrs. Paul C. Tremoulet Mrs. Helen Truluck Alice Urland Mrs. Marilee S. Van Wye Marleen Allen Varner

Jean D. Walker **Richard & Susan Walton** Laura Ward Mrs. Mariana Warner Mr. & Mrs. Ben Watson Mr. & Mrs. Robert F. Wernet, Jr. Ann Whaley Ms. Susan White Debbie Wilbanks Bobbie Coats-Wondrasch Mr. & Mrs. Frank Wondrasch Peter Yaun & Harriet Govan Stephanie Yeager Ms. Alice Youmans Doug Young John & Molly Young

For a complete list of which charities were supported by specific donors, contact the Philanthropy Office.

Every effort has been made to ensure the accuracy of these donor lists. If an error is discovered, please notify us. Thank you.

Deerfield Legacy Society

The Deerfield Legacy Society's intent is to recognize, with appreciation and gratitude, the generosity of those who have made provisions for Deerfield in their estate planning. If you provided for Deerfield in your will or trust or created a life-income gift, we invite you to be recognized as a member of the Deerfield Legacy Society. Please contact the Philanthropy Office for further information.

DEERFIELD EPISCOPAL RETIREMENT COMMUNITY, INC. Balance Sheets September 30, 2017 and 2016

Assets	2017	2016	
Current assets:			
Cash and cash equivalents	\$ 14,885,735	\$ 18,102,316	
Investments	53,187,107	64,123,647	
Accounts receivable	1,543,669	1,372,106	
Prepaid expenses	127,922	169,702	
Inventories	101,880	72,166	
Current portion of assets limited as to use	714,943	718,335	
Total current assets	70,561,256	84,558,272	
Non-current assets:			
Assets limited as to use:			
By Board for:			
Statutory operating reserves	6,056,444	5,852,793	
Benevolent assistance	1,737,245	1,442,420	
Mission advancement fund	7,898,200	7,200,000	
Under bond indenture agreement	714,943	718,336	
Under donor restrictions	2,151,323	2,188,17	
Total assets limited as to use	18,558,155	17,401,720	
Less current portion	(714,943)	(718,335	
Total assets limited as to use, less current portion	17,843,212	16,683,38	
Property and equipment, net	134,409,919	132,072,653	
Cost of acquiring continuing care contracts, net	222,828	268,290	
Total non-current assets	152,475,959	149,024,334	
Total assets	\$ 223,037,215	\$ 233.582.600	
Liabilities and Net Assets Current liabilities:			
Accounts payable	\$ 1,562,249	\$ 3,155,214	
Accrued salaries and wages	266,244	241,08	
Accrued interest payable	1,042,020	614,614	
Other accrued liabilities	1,099,257	967,359	
Refundable entrance fees	1,300,000	900,000	
Current portion of bonds payable	2,730,000	2,710,000	
Total current liabilities	7,999,770	8,588,272	
Long-term liabilities:			
Deferred parking revenue	586,699	605,322	
Refundable parking fees	120,000	120,000	
Admission deposits	1,394,886	2,417,784	
Refundable entrance fees, less current portion	11,979,039	8,249,007	
Deferred revenue from entrance fees	84,116,027	74,928,96	
Deferred customization revenue	1,195,768	770,930	
Bonds payable, net	61,908,637	94,462,209	
Total long-term liabilities	161,301,056	181,554,217	
Total liabilities	169,300,826	190,142,489	
Net assets:			
Unrestricted	48,225,114	37,891,994	
Temporarily restricted	2,151,323	2,188,17	
Permanently restricted	3,359,952	3,359,952	
Total net assets	53,736,389	43,440,117	
	00,100,000		

Statements of Cash Flows

For the Years Ended September 30, 2017 and 2016

For the Years Ended September 30, 2017 and 2016	2017	2016
Operating activities:		
Change in net assets	\$ 10,296,272	\$ (1,541,505
Adjustments to reconcile change in net assets to cash		
provided (used) by operating activities:		
Depreciation and amortization	5,430,675	5,137,891
Amortization of bond premium	(301,448)	(31,068
Amortization of bond issuance costs	512,876	92,096
Loss on refunding	-	6,289,230
(Gain) Loss on disposal of assets	(5,068)	2,260
Entrance fees received	25,043,953	10,831,380
Amortization of entrance fees	(10,397,347)	(8,819,260
Net change in:		
Investments and other assets limited as to use	9,776,712	(32,607,162)
Accounts receivable	(171,563)	(353,477
Prepaid expenses	41,780	(22,248)
Inventories	(29,714)	(3,931
Accounts payable and accrued liabilities	(889,862)	(1,304,267
Deferred parking revenue and refundable parking fees	(18,623)	(22,198
Admission deposits	(927,068)	661,941
Net cash provided (used) by operating activities	38,361,575	(21,690,318
Investing activities:		(0,000,151
Purchases of property and equipment	(7,849,845)	(8,896,151
Proceeds from sale of property and equipment	13,800	6,518
Change in assets limited as to use	3,393	5,041,231
Net cash used by investing activities	(7,832,652)	(3,848,402)
Financing activities:		
Payment on bonds payable	(32,745,000)	(47,993,105
Proceeds from bond issuance	-	46,440,668
Bond issuance costs (incurred)	-	(660,135)
Interest paid as part of the refunding of bonds payable	-	(5,358,220)
Refunds of deposits and refundable fees	(3,166,371)	(1,549,595
Refundable entrance fees received	2,165,867	3,467,650
Net cash used by financing activities	(33,745,504)	(5,652,737)
	(,,,	(0,000,000)
Change in cash and cash equivalents	(3,216,581)	(31,191,457)
Cash and cash equivalents, beginning of year	18,102,316	49,293,773
Cash and cash equivalents, end of year	\$ 14,885,735	\$ 18,102,316
Supplemental cash flow information:		
••	¢ 0.067.106	¢ 4 266 006
Interest paid	\$ 2,267,186	\$ 4,366,096
Non-cash activities:		
Purchase of property and equipment in accounts payable		
and accrued liabilities at year-end	\$ 118,640	\$ 705,827
Entrance fee refund included in accounts payable at year-end		\$ 1,106,376

DEERFIELD EPISCOPAL RETIREMENT COMMUNITY, INC. Statements of Operations and Changes in Net Assets For the Years Ended September 30, 2017 and 2016

		Temporarily	Permanently		
Revenues, gains and other support:	Unrestricted	Restricted	Restricted	2017	2016
Resident fees	\$ 23,848,551	\$ -	\$-	\$ 23,848,551	\$ 22,614,267
Net realized gain (loss) on investments	1,175,921	Ф -	Ψ	1,175,921	(1,529,196)
Net unrealized gain on investments	2,854,713	-	-	2,854,713	2,928,493
Contributions and beguests	623,234	-	-	623.234	158,546
Interest and dividend income	1,571,924	-	-	1,571,924	1,294,569
Amortization of entrance fees	10,397,347	-	-	10,397,347	8,819,260
Other income	765,076	-	-	765,076	732,237
Net assets released from restriction—operating	854,455	(854,455)	-	- -	-
Total revenues, gains and other support	42,091,221	(854,455)	-	41,236,766	35,018,176
Expenses:					
Resident care	13,494,627	-	-	13,494,627	13,196,339
Management and general	4,371,597	-	-	4,371,597	4,008,393
Plant operations and maintenance	5,462,394	-	-	5,462,394	5,654,983
Fund development	92,788	-	-	92,788	112,514
Interest	2,906,020	-	-	2,906,020	3,600,202
Depreciation and amortization	5,430,675	-	-	5,430,675	5,137,891
Total expenses	31,758,101	-	-	31,758,101	31,710,322
Operating income (loss)	10,333,120	(854,455)	-	9,478,665	3,307,854
Nonoperating loss:					
Loss on refunding	-	-	-	-	(6,289,230)
Excess of revenues over (under) expenses	10,333,120	(854,455)	-	9,478,665	(2,981,376)
Other changes in net assets:					
Contributions	-	817,607	-	817,607	1,439,871
Change in net assets	10,333,120	(36,848)	-	10,296,272	(1,541,505)
Net assets, beginning of year	37,891,994	2,188,171	3,359,952	43,440,117	44,981,622
Net assets, end of year	\$ 48,225,114	\$ 2,151,323	\$ 3,359,952	\$ 53,736,389	\$ 43,440,117

The financial statements shown do not include notes, which are considered a significant part of financial statements. The complete audited financials are available upon request.



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